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PARIS, FRIDAY, JANUARY 16, 1987

ESTABLISHED 1887

Lufthansa Order Boosts Airbus Tentative Agreement to Buy A-340 Crucial to Production

By Ferdinand Protzman
International Herald Tribune
FRANKFURT — Lufthansa AG said Thursday that it had tentatively agreed to buy 15 Airbus Industrie A-340 jets with an option on 15 more, providing a crucial launch order for the European consortium's proposed competitor to U.S.-built aircraft.
The future of the A-340, a four-engine, long-range, narrow-bodied plane, had been in doubt until Lufthansa provided the first order. Airbus Industrie's sponsoring governments must still approve funding for the aircraft before the program can proceed.
Lufthansa, West Germany's national airline, did not give financial details of the order, but one stock market analyst said the package could amount to nearly 4 billion Deutsche marks (\$2.2 billion).
Within minutes of Lufthansa's announcement, Air France said it hoped to rapidly conclude the purchase of seven Airbus A-340 airplanes. The French national carrier also said it had ordered 16 Boeing 747-400 advanced jumbo jets.
The news considerably brightens the future for Airbus Industrie, a consortium of French, British, West German and Spanish aircraft and aerospace concerns, industry sources said.
The decision approving the order was made at a meeting Thursday of Lufthansa's supervisory board, a company spokesman said, and covers two versions of the aircraft.
Plans call for the A-340-200 to carry about 220 passengers and 11 tons of freight, with a range up to 13,000 kilometers (8,000 miles). The A-340-300 model will have capacity for 256 passengers, 15 tons of freight and range up to 11,000 kilometers. Lufthansa is the world's largest freight airline, in annual tonnage terms.
The airliner is designed to fly on long-range routes that cannot fill a Boeing 747, which has a capacity of 340 to 500 passengers.
The planes will replace Lufthansa's fleet of 14 DC-10 jumbo jets, a spokesman said. Delivery is scheduled to begin in 1992.
A Lufthansa spokesman also said the carrier had chosen a new engine, the V-2500 Superfan, being See AIRBUS, Page 17

Death Toll Exceeds 170 In European Cold Wave

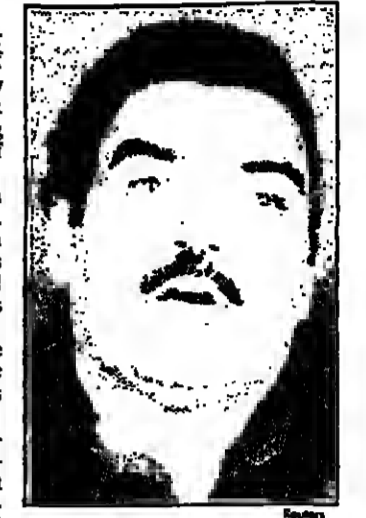
Compiled by Our Staff From Dispatches
HAMBURG — West German engineers set off dynamite charges Thursday in an attempt to loosen huge ice floes blocking the Elbe River, as the death toll from the cold wave in Europe surpassed 170, the authorities said.
A Hamburg city spokesman, Werner Hackmann, said that West German Army units detonated the explosives in an effort to loosen packed-up ice floes east of the port city. Officials said the floes were blocking the Elbe, threatening floods in nearby residential areas.
The thick ice had threatened to burst dikes protecting the homes of 15,000 people along the river.
Snowplows were out again across northern Europe as communities struggled to cope with a fourth day of some of the fiercest winter conditions for two decades, including record low temperatures.
Many new fatalities were blamed on the weather, including the elderly and motorists who froze to death and people who died in accidents on hazardous roads.
Thousands of schools remained shut, energy supplies were hit in some areas and rescue services in isolated districts struggled to reach villages cut off by snow.
The coldest place in the northern hemisphere was Potrovsik in Soviet Siberia, with a temperature of minus 60 degrees centigrade (minus 76 degrees Fahrenheit).
Many places enjoyed a respite Thursday from blizzards and snowdrifts. But with the pace of business and commerce reduced by the weather, experts could offer little cheer, predicting further intense cold with more snow to come in many places.
The freeze interrupted road and rail transport across Europe and disrupted some passenger flights. Some smaller airports were forced to close, including those in Venice and Turin, as snow blanketed northern Italy and strong winds battered coastal areas.
In Berlin, a 79-year-old woman froze to death near the Berlin Wall after apparently getting lost when she left the home for the elderly See COLD, Page 2



Birds in London's Hyde Park got a helping hand.

Afghan Reports Moscow Accord On Full Pullout

Reuters
KABUL, Afghanistan — Major General Najibullah, the leader of Afghanistan, announced Thursday that his government and the Soviet Union had reached accords paving the way for the full withdrawal of Soviet troops from Afghanistan.
Speaking on the first day of a government-proclaimed cease-fire, General Najibullah also offered an amnesty to military deserters as part of his campaign to end the civil war between government forces and Moslem rebels.
The rebels have rejected the cease-fire, and some groups have pledged to increase their attacks against Communist forces.
General Najibullah was addressing a congress of the National Fatherland Front, a pro-government umbrella organization. He cautioned that moves by Moscow and Kabul depended on the rebel response to his unity drive.
Separately, the Afghan government showed foreign reporters a U.S.-made Stinger missile that officials said had been captured from rebels in the past two weeks.
Defense Minister Mohammad Rafi said it was one of two such weapons, along with a British-made Blowpipe missile, captured by the army in Kandahar Province.
"These missiles prove that the U.S. and Britain are directly participating in aggression against our country," Mr. Rafi said.
At the congress, the chairman of the front, Abdurrahim Hatfi, told delegates that reports of cease-fire violations by the guerrillas had come from the Khost region near the Pakistani border. Dozens of delegates, when asked by Mr. Hatfi if government forces should take immediate action against the rebels or wait before responding, shouted: "Go for them! Go for them!"
Speaking at a news conference later, the State Security Minister, Major General Ghulam Faruq Yaqubi, said it was too early to say whether there had been any serious incidents or whether the cease-fire was holding.
He made no comment on the incident mentioned by Mr. Hatfi or on the reports from guerrilla sources in Islamabad that rebels had killed three government soldiers early Thursday in an attack near Torkham, close to the Khyber Pass on the Pakistani border.
Interior Minister Sayed Mohammad Gulabzoi repeated Afghan government statements that the cease-fire, declared provisionally for six months, would be extended if it was observed by the guerrillas.
The cease-fire is part of a national reconciliation plan announced by General Najibullah after he held talks with Mikhail S. Gorbachev, the Soviet leader, in Moscow last month. The Soviet Union has said it is seeking to expedite the return home of its troops.
General Najibullah said future measures taken by the two countries would "directly depend on steps taken by the other side," and declared that the Soviet Union would not abandon Afghanistan if guerrillas, aided by external support, continued their attacks.
Although he provided no details of the agreement, analysts said General Najibullah's remarks were the first formal confirmation that a joint blueprint had been prepared See AFGHAN, Page 2



Major General Najibullah

RECORD VOLUME On Wall Street

LATE NEWS
The New York Stock Exchange continued its 1987 ramp on Thursday, setting a record for trading volume of 253 million shares as the Dow Jones industrial average surged 35.72 points to close at 2,070.73.
The previous record volume of 244 million shares was set on Dec. 19.
Other market indexes also set records Thursday. Since Jan. 2, the Dow average has climbed 174.78 points, or 9 percent of its value. See Page 12.

INSIDE TODAY

ROADSIDE STANDS Like this are the best places to find the authentic tastes of Jamaica. Page 10.
GENERAL NEWS
The Polish leader heard harsh words from Italian trade unionists over his treatment of Solidarity. Page 8.
Chernobyl still affects EC food exports to Asia. Page 8.
Two treatment had used drugs prior to the 'Amtrak' accident that killed 16 persons. Page 4.
The latest Gulf War offensive went into its seventh day with reports of land battles on two fronts. Page 2.
BUSINESS/FINANCE
The dollar closed steady but generally lower in nervous European trading. Page 17.
Auto of America recalled 250,000 vehicles because of problems with sudden acceleration. Page 15.

Reagan Allies Urge Iran Arms Apology

By David E. Rosenbaum
New York Times Service
WASHINGTON — Many of the Republican lawmakers investigating the Iran-contra affair, including some of President Ronald Reagan's strongest supporters in Congress, now say they believe the president should take full responsibility for his administration's mistakes, apologize to the American public and appeal to the people to forgive him.
One of those legislators, Representative Henry J. Hyde of Illinois, said he had suggested to David M. Abshire, the president's new special counsel, that Mr. Reagan should use his State of the Union message on Jan. 27 to make such a statement.
Another staunch Reagan ally, Senator Orrin G. Hatch of Utah, said he had made a similar recommendation to the White House.
Other Republican legislators said in interviews that Mr. Reagan could limit the controversy and retain public support if he came forward and explicitly accepted full blame for mistakes in selling arms to Iran and allowing proceeds to be diverted to the Nicaraguan rebels.
They include Senator Warren B. Rudman of New Hampshire, vice chairman of a special Senate committee formed to investigate the matter, and Senator William S. Cohen of Maine, a member of both the special committee and the intelligence committee.
After Mr. Cohen said in a speech on the Senate floor Monday that Mr. Reagan could not "escape responsibility" for the situation, Larry Speakes, the White House spokesman, said the president had already accepted responsibility.
However, the closest Mr. Reagan has come to acknowledging mistakes and assuming personal responsibility was in a radio address Dec. 6, when he said, "It's obvious that the execution of these policies were flawed and mistakes were made."
Not all of the Republicans on the investigative committees who were interviewed said it would be appropriate for Mr. Reagan to make an apologetic statement.
For example, Senator Paul S. Trible Jr. of Virginia said: "While See REAGAN, Page 2

A cold weather snap hits Europe as spring-like weather warms the Arctic Circle

Arctic Circle temperatures soar from -42° to 0° C.
Iceland 10° weather
U.K. 77 centimeters of snow in Maidstone, Chatham and Isle of Sheppy
Southern Sweden temperatures plunge to -15°
French Riviera light snowfall
A cold weather snap hits Europe as spring-like weather warms the Arctic Circle.

Weather Disrupts IIT Distribution

The harsh weather is taking its toll on the Herald Tribune's printing and distribution throughout Europe. For example, the unaccustomed heavy snowfall in the south of France caused the roof of our Marseille printing plant to collapse Wednesday, and this plus icy roads are delaying many of our deliveries. Thank you for your understanding.

2 Colonels Linked to Iran Profits

By Stuart Diamond and Ralph Blumenthal
New York Times Service
WASHINGTON — It has been alleged that two U.S. Army colonels were implicated in efforts to sell arms to Iran and acted for private gain while they were on active duty in sensitive European assignments, one as early as 1983, according to military sources, arms dealers and confidential documents.
The colonels, now retired, entered into dealings while assigned to the U.S. embassies in Paris and London, where they were entrusted with the official responsibility of monitoring international shipments of some of these same Iranian weapons, according to interviews and records. They both denied any wrongdoing.
U.S. military codes bar officers on active duty from using information gained in the line of duty for private gain or even appearing to engage in a conflict of interest with arms dealers. It is also against U.S. law to sell arms to Iran. Military penalties range from oral reprimand to court martial; criminal violations are punishable by fines and imprisonment under federal statutes.
The allegations emerged during an investigation by The New York Times and suggest that efforts to sell arms to Iran involve a wider circle of military officers than has so far come to light in accounts of dealings by Lieutenant Colonel Oliver L. North, a former National Security Council staff member, and Richard V. Secord, a retired air force major general, the central figures in the White House initiative to sell arms to Iran and the diversion of funds to the Nicaraguan rebels.
The New York Times also found that some of the private efforts of other military men occurred much earlier than the publicly acknowledged White House involvement, which began in mid-1985.
Documents in the possession of See COLONELS, Page 5



Sled dogs found easy going in Paris, where snow fell for two straight nights.

U.S., Soviet Union Start 7th Series of Arms Talks

By Thomas Netter
International Herald Tribune
GENEVA — The chief Soviet and American negotiators at the 22-month-old Geneva arms talks held their first meeting of a new, and possibly crucial, round Thursday over lunch at the Soviet mission here.
Departing from tradition, Yuli M. Vorontsov, the first deputy Soviet foreign minister, who was unexpectedly assigned to head the nation's delegation last week, suddenly asked for a change of plans. He sought cancellation of a full session involving both sides' key negotiators.
Instead, Mr. Vorontsov invited the chief American negotiator, Max M. Kampelman, to a private and more intense luncheon meeting, excluding the other two top negotiators for each side.
The Soviet move appeared to be part of an effort to provide what Moscow has called a "new dynamism" at the stalled negotiations, by raising the level of diplomatic representation and dispelling with a traditional opening session in favor of what looked like a "mini-summit" by the two delegation heads.
The United States was already caught off guard by the appointment of Mr. Vorontsov, and said the appointment of Mr. Kampelman as a counselor at the State Department was not linked to a Soviet request that he be replaced with a negotiator of higher rank.
As a news conference, the deputy Soviet negotiator, Alexei A. Obukhov said the new ranks of the negotiators could give the current round of talks "new impetus," making for what he called a "breakthrough round."
The current round of talks, scheduled to last six weeks, could prove crucial, both because of the new Soviet thrust, and the statements by both sides that the other is responsible for a lack of further progress.
Talks on Nuclear Tests
Soviet and U.S. officials are to meet in Geneva on Jan. 22 to discuss nuclear testing, the State Department said on Thursday, The Associated Press reported from Washington.
There has been an impasse on the issue, with the United States seeking ways to improve monitoring two treaties limiting the size of underground tests and the Soviets seeking an end to all tests.

Economic Boom Beckons Immigrants to Ivory Coast

By James Brooke
New York Times Service
ABIDJAN, Ivory Coast — Theodore Codo had a simple choice.
He could stay at home in Benin and earn \$65 a month as a cook. Or he could travel for one week by truck, bribe guards at three national borders and enter the laissez-faire economy of the Ivory Coast, where cooks earn \$165 a month.
By choosing the Ivory Coast, Mr. Codo joined a flood of West African immigrants who now make up almost one-third of the country's population — three million out of 10 million people.
Immigrant workers, a group usually associated with the United States or Europe, come to the country to take part in one of Africa's rare economic success stories.
With its free-market economy, close links to France and open border policy, the Ivory Coast has emerged as an African nation marked by smooth roads, a functioning telephone system, well-stocked shops, near self-sufficiency in food and high economic growth.
This year, economists predict, the Ivory Coast may pull ahead of its traditional rival, Nigeria, to have the highest per capita income in West Africa. In 1985, both countries had a per capita income of about \$700 a year — well over the \$300 average for the 11 other countries of West Africa.
As a measure of its economic strength, the Ivory Coast's exports in 1986 were worth about \$3 billion, largely coffee and cocoa. By contrast, Nigeria, a nation with 10 times the population, had exports valued at \$5 billion, largely oil.
"If you travel the region, it is obvious that it has been our economic boom which has attracted so many people in," Paul Koffi Koffi, employment director of the Labor Ministry, said last week.
In Abidjan, people from Benin, like Mr. Codo, are largely cooks and cabinetmakers. Senegalese are tailors and jewelry merchants. Malians sell cloth in markets and work as laundriesmen. Burkinaabe work as gardeners, street sweepers and night watchmen.
"They generally do the manual labor that an Ivorian would never touch," an Ivorian journalist said of immigrants from Burkina Faso.
In the countryside, Burkinaabe perform most of the labor on Ivorian coffee and cocoa plantations. On pineapple plantations, Ghanaians provide most of the labor.
A national census is to be held this year, and Mr. Koffi Koffi predicted that it would show that half of Abidjan's population of two million is foreign-born.
His surveys indicate that one-third of employees in the private sector are foreign-born and that 60 percent of those in the "informal" private sector — street merchants and the like — are foreigners.
The number of immigrants has caused spasms of xenophobia in the Ivory Coast.
In the early 1980s, when coffee and cocoa prices dropped, Ivorians pushed for a program of "Ivorization."
Under this program, the percentage of Ivorians in middle-level jobs rose from 45 percent in the late 1970s to 53 percent today. But with the resumption of growth in 1985, the government slowed the program. Last year the Ministry of Labor and Ivorization reverted to its original name, the Ministry of Labor.
"The president thinks a little like the Americans," the Ivorian journalist said of Félix Houphouët-Boigny, who has led the Ivory Coast since independence from France See IVORY COAST, Page 2

WORLD BRIEFS

Iran, Iraq Report Battles Raging on Two Fronts, Causing Heavy Losses

By John Kifner
New York Times Service
NICOSIA, Cyprus — Fighting continued along two fronts in the Gulf War on Thursday...

Iran claimed Wednesday to have recaptured a border post and a chain of strategic heights the Iraqis had held there since the beginning of the war in 1980.

The Iraqi news agency quoted the Iraqi Second Army Corps commander, General Abdul Sattar Ahmed al-Menshi, as reporting that the Iranian attack was "repeated and crushed, with thousands of the enemy killed."

Iran claimed its Revolutionary Guards and youthful Basij volunteers were besieging the island of Boverian in the Shatt-al-Arab waterway near the silted-up port of Basra.

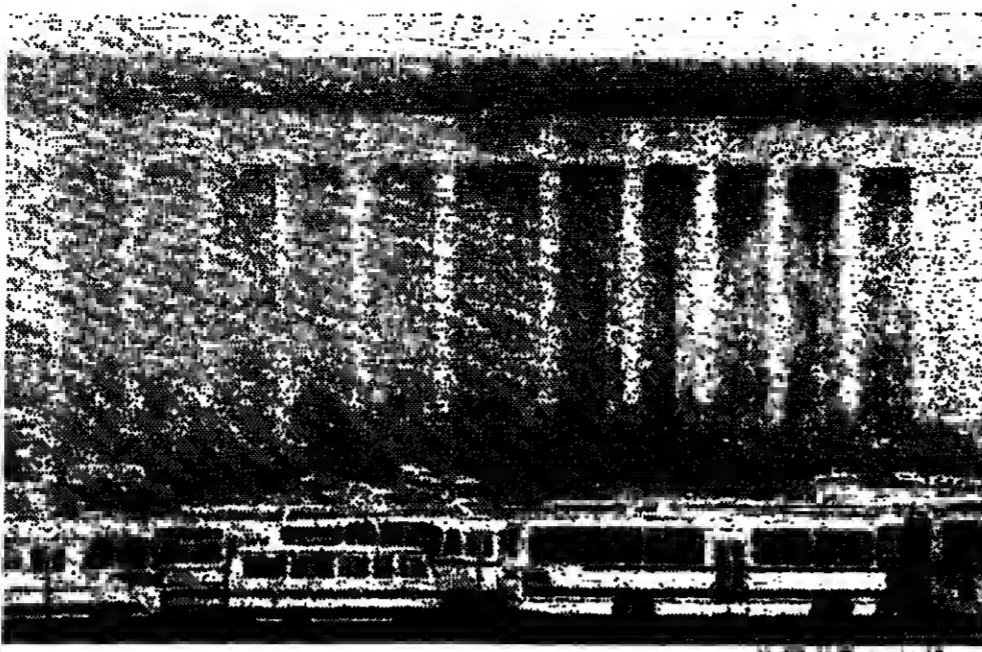
The Iraqi news agency quoted a field commander in the area as declaring that "dams of fire created by Iraqi artillery, rocket launchers, mortars and helicopter missiles annihilated thousands of enemy troops throughout the night."

In Tehran, the state television showed a Revolutionary Guard commander at the battlefield, describing the Iranian offensive with the aid of a map and claiming that the advance had penetrated to within six to eight miles (10 to 13 kilometers) of Basra.

The aim of the offensive, he said, was to remove Iraqi firing positions near the Iranian port of Khorramshahr on the other side of the Shatt-al-Arab, and to "push our own fire bases forward, closer to Basra to bring its vital facilities and ports under our fire."

"We hope to continue these attacks so that this chain of operations will lead to a faithful operation to defeat the Iraqi enemy," he added.

Iraq continued heavy air raids and missile attacks on Iranian cities, as well as troop concentrations, with Thursday night's communiqué saying the air force had flown 108 combat missions. Surface-to-surface missiles were fired at four western Iranian cities overnight in retaliation for three missile attacks in four days on Baghdad, the Iraqi news agency said.



More than a hundred buses and vans were parked in front of the Great Hall of the People in Beijing on Thursday. The vehicles were said to have brought top-level officials for a meeting to discuss the student demonstrations and the appropriate government response.

CHINA: Deng Attack on Writer Called 'Real Setback'

(Continued from Page 1)
over the status of Hu Yaobang, the general secretary of the Communist Party, who has long been viewed as Mr. Deng's most likely successor.

Mr. Hu and Mr. Lin have long had a personal link, with Mr. Hu serving as the writer's protector, according to Chinese sources. They worked together in the 1950s when Mr. Hu was head of the China Youth League and Mr. Liu worked for a newspaper under his aegis.

Mr. Liu has become the most widely read and admired author in China, Miss Goldman and the officials said. His most famous book was an exposé of corruption among a network of party officials in northeast China entitled, "Between Men and Monsters."

In an extended essay published during a major dispute in 1985, "The Second Kind of Loyalty," Mr. Liu suggested that Chinese should be loyal to their country and society first, not to the party.

Mr. Liu has sought to reject the label of dissident, since it goes against the Confucian tradition of loyalty to the government, Miss Goldman said. But in a meeting last summer in Beijing, he told her that despite all the favorable publicity abroad about China's changes, he worried that "things really haven't changed," she said.

He also invited leaders of South Pacific countries to annual political consultations in Tokyo.

Robert J. O'Neill, director of the London-based International Institute for Strategic Studies, said Thursday that Japan was acknowledging it had to play a more important role in the "economic well-being of small Pacific island states."

Japan Moves To Broaden Its Role in The Pacific

By Michael Richardson
International Herald Tribune
SINGAPORE — Japan is starting to spell out details of a strategy for promoting economic growth and political stability of non-Communist countries in Southeast Asia and the South Pacific.

Diplomats said Thursday that the government of Prime Minister Yasuhiro Nakasone had decided to adopt a higher profile in regional affairs.

They said the simultaneous dispatch late last week of Tadashi Kurumaji, Japan's foreign minister, on a five-nation Pacific tour, and of Hajime Tamura, the international trade and industry minister, to three of the six members of the Association of Southeast Asian Nations, was intended to highlight Tokyo's interests in the area.

Japan has been under pressure from regional states and the United States to develop new forms of economic cooperation to help prevent the growth of political radicalism and of Soviet bloc influence.

In a speech in Fiji on Wednesday, Mr. Kurumaji said Japan did not want to see tensions introduced into the South Pacific.

Analysts said this was an oblique reference to Soviet efforts to develop a larger presence in the area by offering financially hard-pressed Pacific islands favorable fisheries and trade agreements.

Mr. Kurumaji said Japan would expand economic cooperation with the islands and provide "as much assistance as possible to make the region economically more prosperous."

He also invited leaders of South Pacific countries to annual political consultations in Tokyo.

EC Reportedly Agrees on Retaliation For Trade Tariffs Threatened by U.S.

BRUSSELS (AFP) — The 12 countries of the European Community agreed Thursday on economic measures it will take against the United States if Washington moves against EC exports, diplomatic sources said here.

The permanent representatives of the EC member nations agreed to impose a surtax of 42 to 55 European Currency Units (about \$45 to \$60) per metric ton on EC imports of corn gluten and rice from the United States, the sources said.

The United States has said it will place tariffs on white wine, brandy and some other imports from the EC because of the community's refusal to compensate it for the loss of U.S. farm exports to Spain. The loss resulted from the terms of Spain's membership in the EC, which became effective a year ago.

The U.S. tariffs have been temporarily deferred, and there have been expressions of hope on both sides of the Atlantic that a compromise can be reached before retaliatory measures actually go into effect.

Pretoria Allows U.S. Reporter to Stay

JOHANNESBURG, South Africa (AP) — The government said Thursday it has withdrawn its decision to expel Michael Parks, a Los Angeles Times correspondent, from South Africa.

Stoffel Botha, the minister of home affairs, said Mr. Parks's work permit has been extended for three months after editors from the paper traveled to South Africa to appeal the decision.

Mr. Parks, 43, has been in South Africa since mid-1984. The government announced Dec. 9 that it would not renew his work permit, which expired in September, and told him to leave the country by Dec. 31. No reason for that action was given.

Waite Meets Lebanon Moslem Leader

BEIRUT (AP) — Terry Waite, the Church of England envoy, met on Thursday with a Sunni Moslem leader, Sheikh Hassan Khaleel, and said his mission to win the release of foreign hostages in Lebanon was "going ahead well."

There have been two kidnappings since Mr. Waite, the personal emissary of the archbishop of Canterbury, arrived on Monday. A Saudi Embassy employee was kidnapped in Moslem West Beirut on Monday evening, a few hours after Mr. Waite's arrival, and a French journalist was grabbed by gunmen Tuesday, minutes after he photographed Mr. Waite.

Soviet Campaign on Afghanistan Prompts a U.S.-Pakistani Meeting

By Bernard Gwertzman
New York Times Service
WASHINGTON — The United States and Pakistan plan to consult early next week on a common approach toward the seething Soviet effort to bring about a political settlement to the war in Afghanistan, Reagan administration officials have said.

The officials said Wednesday that the belief had grown in the U.S. and Pakistani governments that Moscow has given up hope of a successful military outcome of the seven-year war against Afghan insurgents.

They've had seven long years of a very frustrating war and the war hasn't been going very well from their point of view," said Robert Peck, a deputy assistant secretary of state for Near Eastern and South Asian affairs.

"And I think if we're looking for silver lining here," he added, "I think it may be that the Soviets have decided that they needed a political dimension to their policy in Afghanistan. If they're seriously looking for a political settlement, that's good news."

The consultations between the United States and Pakistan will take place in Islamabad next Sunday and Monday. The undersecretary of state for political affairs, Michael H. Armacost, will fly to Pakistan this week for talks with top Pakistani leaders.

The Pakistani Embassy announced Thursday that Mr. Armacost would leave for Pakistan on Friday, Agence France-Press reported from Washington.



Bruno Kreisky, the former Austrian chancellor, resigned Thursday as honorary chairman of the Socialist Party.

Austrian Coalition Drops 5 Portfolios

VIENNA (AP) — The form of the new Austrian coalition government was given final approval Thursday by the Socialist Party and the conservative People's Party, and it included the removal of five government posts, Chancellor Franz Vranitzky announced.

The reduction was achieved by restructuring four ministries and reducing the number of state secretaries. Final agreement on the coalition was reached by negotiating teams Wednesday and unanimously approved Thursday by the executive committees of both parties.

Alois Mock, chairman of the People's Party, will serve as vice chancellor and foreign minister in the new government. In protest over the Socialist Party's failure to retain the Foreign Ministry, former Chancellor Bruno Kreisky resigned as honorary chairman of the party.

For the Record

Governor Mario M. Cuomo of New York appointed a special prosecutor Tuesday to handle the case of a racially motivated attack against blacks last month in a white area of New York City in which one man died. The victims refused to cooperate with a district attorney. (NYT)

About 900 Iranian Jews, stranded in Vienna for months, have been approved for immigration to the United States in the first three months of this year, a U.S. official said Thursday. (AP)

A U.S. appeals court in New York has ruled that the multibillion-dollar lawsuits against Union Carbide over the Bhopal chemical disaster should stay in the Indian courts. (AP)

Correction

A Page 1 story Thursday mistated the month for which U.S. trade figures were last reported. The article should have said that the U.S. trade deficit widened to a record in November, not December.

IVORY COAST: Boom Goes On

(Continued from Page 1)
in 1960. "He thinks that what built the United States is its openness to the outside world."

Indeed, in a recent speech the president said, "In this way, this tiny country of seven million souls — with three million of our brothers, bringing us to 10 million — is a country without a passport: One comes, one leaves, one stays, but more often one stays."

As part of this open-door policy, foreigners can buy land and can vote, and three government ministers are foreign-born.

"The Ivory Coast has created a very nice platform where young Africans can contribute their talent," said Seth Dei, an American-educated Ghanaian, who owns a computer distributorship.

Mr. Dei and other West Africans say they see immigration in the country as part of a tradition of free movement of populations along Africa's west coast.

Chile to Allow Political Parties

SANTIAGO — Chile's ruling military junta approved on Thursday a law permitting the formation of political parties for the first time in 14 years.

Marxist parties are still specifically excluded, under the terms of the Chilean Constitution of 1980. Other parties will be allowed providing they can meet the new law's strict conditions.

A Winner After 482 Ballots

KINGWOOD, West Virginia — Preston County commissioners who had been trying for more than a week to break a 4-4 tie and elect a president unanimously picked Dave Friend on the 482nd ballot Thursday.

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WORLD STOCKS IN REVIEW
A CONCISE OVERVIEW OF TRADING ON MAJOR WORLD STOCK MARKETS DURING THE PREVIOUS WEEK AND A LOOK AT LIKELY DEVELOPMENTS AHEAD.

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• Falkenberg Str. 9, MUNICH

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CGE A

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Agrees on Retail
iffs Threatened

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U.S. Reporters

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Iranian Moslems

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in Drops 5 Pct

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ST: Room 6

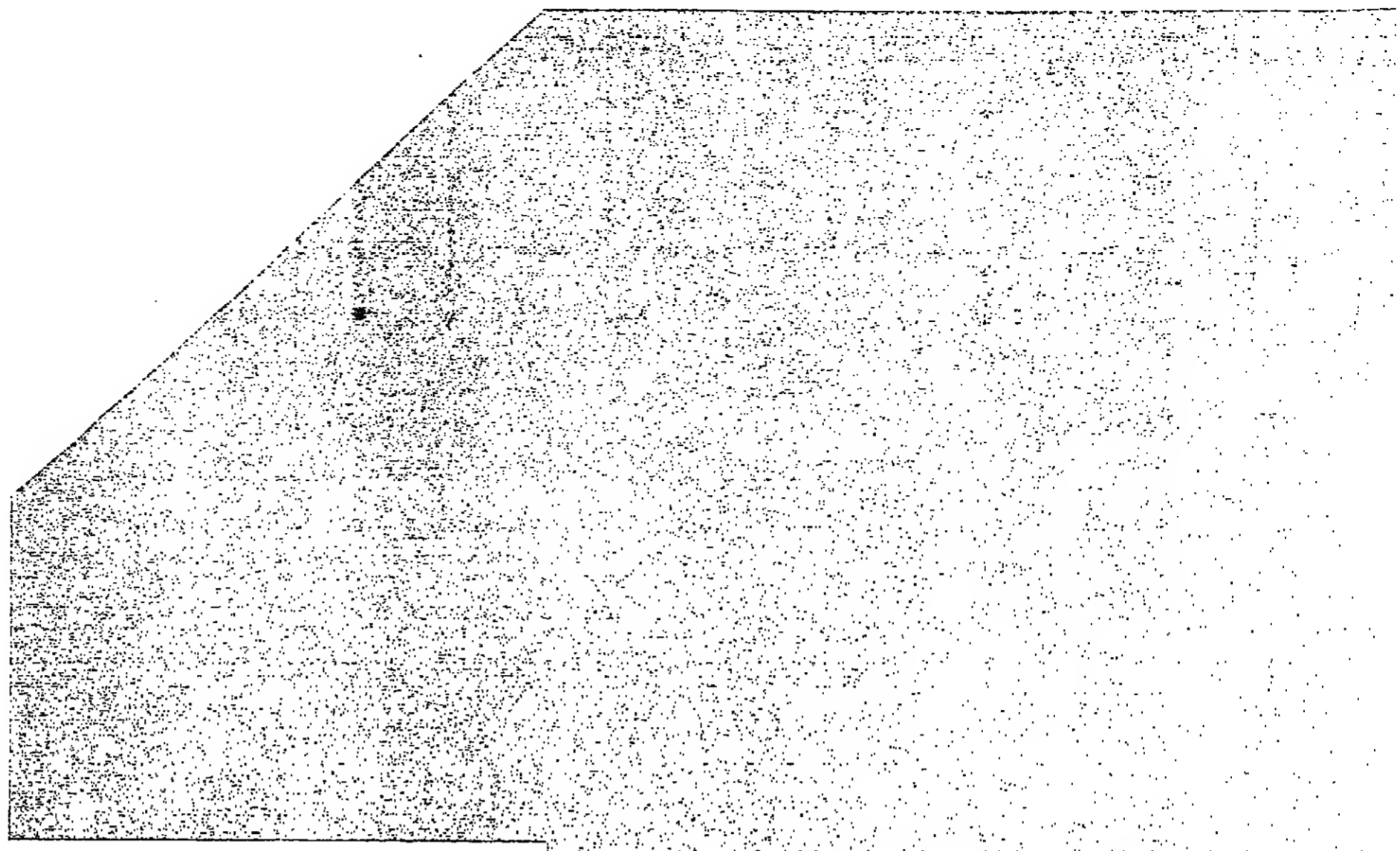
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Chile to Allow
Political Party

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On the 30th december 1986, the CGE and ITT Telecommunications, in association with the Société Générale de Belgique and Crédit Lyonnais, have decided to group all of their communications activities under the control of a common company based in the Netherlands: Alcatel. The new group thus constituted immediately presents itself as a world leader in the field of communications. Alcatel, because of its technological capabilities, its financial base and expertise, has the necessary means for developing new technologies which will enable it to play a decisive role, on the world scale, in all future areas of communications.

1+1=

Alcatel

*Alcatel N.V.

CGE AND ITT TELECOMMUNICATIONS: THE WORLDWIDE CONNECTION

Siquier Couvreur et associés

At The New Yorker, a Rebellion Magazine Staff, Authors Sign Letter Opposing New Editor

By Margot Hornblower
Washington Post Service
NEW YORK — More than 160 New Yorker staff members and contributors, including the reclusive J.D. Salinger, have signed a letter calling on Robert A. Gottlieb to withdraw as the magazine's next editor.



Robert A. Gottlieb

"There was a powerful and apparently unanimous expression of sadness and outrage over the manner in which a new editor has been imposed on us — and opposition to the fact of that imposition," the writers, editors and artists wrote Mr. Gottlieb on Wednesday.

Mr. Gottlieb, 55, promptly refused to withdraw, and the transition seemed assured when he was observed lunching Wednesday at the Algonquin Hotel with William Shawn, 79, the magazine's editor for 35 years.

Mr. Gottlieb, the president and editor in chief of Alfred A. Knopf, was named Monday by Samuel I. Newhouse Jr., The New Yorker's owner, to succeed Mr. Shawn.

Mr. Shawn said Tuesday that he had not planned to resign so soon and that Mr. Newhouse had reneged on an understanding that the fiction editor, Charles McGrath, would succeed him.

day afternoon, read: "Of course I understand the feelings you expressed in your letter, and can even sympathize with them. I also appreciate the fact that your resignation is not personal."

"I fell on their heads from outer space," he said. But, he added: "I hope and believe once I'm there and people begin to know me, their anxiety and resentment will recede. I'm going there with the greatest goodwill."

"I am not surprised," Mr. Newhouse said of the staff reaction. "I think there's a very emotional reaction to a situation that's difficult for people who've had one editor for 35 years. The New Yorker is a very special place."



The Courier/The Associated Press

Second Suspect Is Charged in San Juan Hotel Fire

Under a black hood as he was pushed into a U.S. Marshal's van, Armando Jimenez Rivera, 28, a waiter in the penthouse restaurant of the Dupont Plaza Hotel in San Juan, Puerto Rico, left a court. He is the second hotel employee to be charged in the Dec. 31 fire at the hotel.

2 Trainmen in Amtrak Accident Had Used Drugs

By Reginald Stuart
New York Times Service
WASHINGTON — The two men operating three Conrail locomotives that moved past a closed switch and were struck by a speeding Amtrak train used marijuana before the fatal accident, federal railroad officials said.

John H. Riley, administrator of the Federal Railroad Administration, said Wednesday that toxicological tests showed traces of marijuana, a key ingredient in marijuana, in the blood and urine samples taken from the engineer, Richard L. Gates, and the brakeman, Edward Cromwell, who were operating the Conrail locomotives.

Mr. Riley said the drug and alcohol tests, he added, represented "only one element of the inquiry into human performance in the circumstances of this accident."

A federal regulation issued in 1985 prohibits a railroad employee from reporting to work impaired by alcohol or drugs or possessing or using illegal drugs or alcohol while at work.

Collision of Small Planes Kills at Least 16 in Utah

The Associated Press
SALT LAKE CITY, Utah — A commuter airplane and a private plane collided Thursday over the Salt Lake Valley, killing at least 16 persons and scattering wreckage over a residential area, the authorities said.

Buchanan, Reagan Aide, Studies Presidential Bid

By Paul Taylor
Washington Post Service
WASHINGTON — The White House communications director, Patrick J. Buchanan, was host at a meeting of about two dozen conservative leaders to discuss a presidential bid and said he would decide by Feb. 1 whether to "move this thing forward or shut it down."

Kevin Phillips wrote in the American Political Report: "The observers who chuckle at the Oval Office miss the angle that he's potentially a more viable and broad-based right-wing protest and frustration candidate than Kemp, and that maybe this is the direction in which the right is headed."

Mr. Buchanan said before the meeting to debunk the notion that he would be in the race not as a serious contender but as a protest candidate.

Mr. Buchanan, 48, is a journalist and political activist who has worked in both the Nixon and Reagan White Houses, but who has never sought elective office.



Patrick J. Buchanan

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U.S. Theologian's Classes Canceled

Compiled by Our Staff From Dispatches
WASHINGTON — Catholic University has canceled three courses that were to have been taught this spring by the Reverend Charles E. Curran, and the liberal theologian said Thursday that he would end his efforts to teach at the university this semester.

But he asserted that the suspension was improper and that he intended to teach his scheduled courses.
On Thursday, however, Father Curran announced he would not attempt to teach the classes. He said that if he conducted the classes while appealing the suspension, as he had said earlier, he would do, students would not know whether they eventually would get course credit.
Father Curran said he would continue his fight for reinstatement.

The chairman of the university's theology department said late Wednesday that Father Curran's three courses had been canceled "by executive order of the university's academic authorities."
The chairman, the Reverend David N. Power, added: "This order has been given without prejudice to further discussions regarding Father Curran's status" or to university hearings to be held in his case.
Father Curran, who has taught at Catholic University since 1965, was censured by the Vatican in August as no longer "suitable nor eligible to exercise the function of a professor of Catholic theology."
The action came after a seven-year investigation of the priest and his views on birth control, divorce, homosexuality and other matters.

Reagan Sent a Paper On U.S. Policy With McFarlane to Tehran

By Sara Fritz
Los Angeles Times Service
WASHINGTON — President Ronald Reagan personally authorized a clandestine trip by U.S. officials to Tehran on May 15, 1986, and approved a document outlining the "pillars and principles" of U.S. policy toward Iran that was delivered to Iranian officials during that visit, congressional sources said.

Thirteen days later, a delegation headed by Robert C. McFarlane, Mr. Reagan's former national security adviser, arrived secretly in Tehran with a plane load of weapons for Iran.
Also in the U.S. delegation was Lieutenant Colonel Oliver L. North, a White House National Security Council staff member who was dismissed in November for his role in the arms sales and the diversion of profits to Nicaraguan rebels.

The document declared that the United States recognized the Iranian revolution "as a fact," the sources said Wednesday. The regime of Ayatollah Ruhollah Khomeini apparently had been seeking such an assurance in exchange for help in winning the release of U.S. hostages held by pro-Iranian extremists in Lebanon.
According to sources, the document that Mr. McFarlane took to Iran was titled the "Pillars and Principles" of U.S. policy. It reportedly discussed a wide variety of issues of interest to Iran, including U.S. policy toward Afghanistan and the U.S. attitude toward Soviet influence in the region.

sources said. The plan was found in Colonel North's files and was dated Jan. 24.
The finding set as its first goal "establishing a more moderate government in Iran." An accompanying background paper, made public last week, said Israel had a plan "by which Israel, with limited assistance from the U.S., can create conditions to bring about a more moderate government in Iran."
Colonel North's plan envisioned an initial trade of weapons for hostages to establish good faith, followed by the involvement of religious leaders such as Pope John Paul II, the Church of England envoy, Terry Waite, and Cardinal John J. O'Connor of New York.
It would culminate in a high-level meeting, the exchange of more weapons for all hostages in Lebanon and Ayatollah Khomeini's departure, according to the sources. The plan did not make clear why Ayatollah Khomeini would step down.

Egypt Says Syria Aided Israel in Iran Arms Deal

CAIRO — Egypt has proof that Syria helped Israel implement U.S. arms sales to Iran, the semi-official newspaper Al-Ahram said in Friday's editions.
Ibrahim Naffeh, editor of the newspaper, which generally reflects government views, wrote that "Egypt has conclusive proof of many of the contents of Syria's shameful record: secret contacts between Syria and Israel, facilities extended by Syria to Israel in the U.S. arms deal to Iran, underground agreements between Syria and Israel against the Palestinian presence in Lebanon," the newspaper said.
Mr. Naffeh warned that Egypt would expose Syria's actions if it persisted in what he called its hostile policy toward Egypt.

At Pentagon, Aide Tied to Contras Quits

By Richard Halloran
New York Times Service
WASHINGTON — The Defense Department's senior official concerned with Central American affairs, Nestor D. Sanchez, will leave office Jan. 31 amid reports from administration and congressional sources that investigators are studying his role in the Iran-contra affair.

Robert B. Sims, the Defense Department spokesman, said Wednesday that there was "nothing unusual at all" about the retirement.
Mr. Sanchez, he said, "told me he just wants to go home to live on his farm" in Leesburg, Virginia.
But some other Defense Department officials said Mr. Sanchez was being eased out because the investigations of the controversy were getting uncomfortably close to his activities. So far, the Pentagon has not been linked to the controversy in any major way.

Paraguay Radio Station Shuts

ASUNCIÓN, Paraguay — The country's main independent radio station, Radio Nanduti, has suspended operations because of what its director said was jamming by the government.
An opposition leader said the temporary closing Tuesday of the station, in its 20th year of operation, signified the fall of Paraguay's last bastion of media freedom.
The military government of General Alfredo Stroessner has denied interfering with the station. However, it has repeatedly called Radio Nanduti subversive, saying it "preached hate among Paraguayans."

He said that although he would not be surprised if he is called as a witness in the Iran-contra inquiry, no one has called him yet. He stated that he had not been involved in any improper activities.
He was responsible for formulating Defense Department positions on Central American policy, and presented those positions as its representative at interagency meetings that included officials from the State Department, the CIA and the National Security Council.
Officials said Mr. Sanchez monitored official and unofficial military aid to the anti-Sandinista forces in Nicaragua known as contras.
After a flight with arms for the contras was shot down over Nicaragua on Oct. 5, officials said Mr. Sanchez was instrumental in planning a false report, widely published by American news organizations, that the aircraft was on a private mission.
Mr. Sanchez acknowledged that he and others in government were aware of the covert arms shipments, but he added, "I didn't know the origin of them."
Pentagon officials and acquaintances of Mr. Sanchez outside the government said he had monitored the operations of both General John K. Singlaub, who has organized and helped finance several legal, open shipments of nonlethal supplies to the contras, and Major General Richard V. Secord, a retired air force officer who has been linked to the flight assets that he had not directed these operations.

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COLONELS: 2 U.S. Army Officers Are Allegedly Implicated in Selling Arms to Iran for Personal Gain

(Continued from Page 1)

The New York Times, and interviews with more than 100 people, seem to indicate that more officials might have known of such efforts than has been acknowledged. And the quantities of weapons involved also appear to be far larger than those so far made public.

One of the two officers — Colonel Ralph M. Broman, who served in Paris — was associated with a company that was making arrangements in respect to the supply to Iran of up to a billion dollars' worth of weapons, including battle tanks, attack helicopters, F-4 fighter jets, submarines, air-to-air missiles, and other weapons and materiel made in the United States, according to internal company documents and interviews with associates.

Eighteen months ago, the two colonels' dealings came to the attention of army investigators examining whether U.S. military officers were undermining efforts to keep arms out of the hands of terrorists. The investigators believed that the colonels' actions appeared to violate both the conflict of interest laws involving the use of inside information for private businesses while on active duty and bans against business dealings with

American defense companies within two years of retiring, the sources said.

These views were referred to staff members at the National Security Agency, the Central Intelligence Agency, and the Defense Intelligence Agency last February but no prosecution resulted, officials said.

"They were not interested in pursuing it," said one government official. He said the inquiries proceeded slowly and have now stopped because of recent disclosures about administration weapons sales to Iran.

The weapons were said to have been earmarked for Iran from U.S. Army stockpiles in Europe and other sources, allegedly using false documentation. It is unknown how many of the weapons actually reached Iran. Iranian officials later complained that they had paid millions of dollars for weapons that were not delivered.

The other officer — Colonel William H. Mott 4th, who served in London — allegedly took part in founding another company involved in defense dealings and had dealings with Colonel Broman's company.

The two men, in separate interviews, denied any wrongdoing, although Colonel Mott acknow-

ledged that he had set up a defense consulting firm before he retired. He denied that it was involved with Iran.

Colonel Mott's Iran connection is less clear than that alleged against Colonel Broman. It is claimed that army investigators found evidence of Colonel Broman's connection and reason to suspect Colonel Mott's. The New York Times' inquiry repeatedly turned up evidence of some business association between the two men, who met in Vietnam, in addition to their individual companies.

Sources told The New York Times that Colonel Mott was involved with them in Iran dealings.

Colonel Mott, who lives near Boston, said that his company did not deal in firearms and that he had never trafficked in any weapons systems. But military investigators challenged this, claiming that he was involved in arms sales. The colonel contended that he did not sell arms to Iran.

It is unclear to what extent the alleged activities of the two colonels were known or sanctioned by superiors, although Colonel Mott maintained that he had operated with the approval of senior officials at the U.S. Embassy in London.

The investigation highlighted growing official concern that high-

ranking military officers — retired, or nearing retirement — have sought to augment their military pensions by turning their knowledge of arms and intelligence into profit.

Until he retired on July 31, 1984, Colonel Broman was the Paris chief of the Office of Defense Cooperation, a Pentagon unit operating through the U.S. Embassy that monitors defense preparedness and weapons movements in host countries.

In addition, Colonel Broman was said by associates to have established in December 1983, before his retirement, an association with a company called European Defense Associates, a private venture that concluded agreements to supply hundreds of millions of dollars of arms to Iran.

Colonel Mott served a similar official function as assistant defense attaché for security assistance in London. He retired on June 13, 1986. While on active duty in 1985, Colonel Mott was one of the founders of a private company in Britain, Spearhead Atlantic, that sought to act as a consultant to defense firms seeking to do business with American defense manufacturers.

In a recent interview in his Paris apartment, Colonel Broman, 55,

would make only the following comment on the report: "I flatly deny that any impropriety or illegality occurred to the best of my knowledge during my service at the American Embassy. Charges that I violated the law or misused my office are absolutely false."

The New York Times, however, has obtained a copy of a four-page lease apparently signed by Colonel Broman for European Defense Associates on March 15, 1984 — more than four months before he retired.

He is listed on the lease, which is in French, as *gerant*, or manager, of the firm at 9 rue Léon-Vaudoyer in Paris. Above his signature, Colonel Broman appears to have written "read and approved" in French.

In addition, two French arms dealers told The New York Times that they met with Colonel Broman in his office at the U.S. Embassy in February 1984, five months before he retired, and discussed the sale of arms to Iran.

Colonel Mott, 47, said senior officials at the U.S. Embassy in London allowed him to help start Spearhead Atlantic a year before he retired. In an interview, he said that there was "no objection" by his superiors.

There was no indication, however, that the superiors knew of any dealings concerning Iran.

American officials in London said that senior embassy officers did acquiesce in Colonel Mott's private venture. They said that Colonel Mott was waiting for a medical discharge and that his job was being performed by another officer, although Colonel Mott had not been relieved of his assignment. Colonel Mott said he continued to report and investigators considered he was still on active duty in May 1986.

Tamil Group's Leader Returns to Sri Lanka

The Associated Press

COLOMBO, Sri Lanka — The Liberation Tigers of Tamil Eelam, Sri Lanka's largest guerrilla organization, confirmed Thursday that its self-called leader had returned to Sri Lanka but said he had no immediate plans to negotiate with the government.

Sathisivan Krishnakumar Kittu, the military commander of the group in northern Sri Lanka, said that the head of the Liberation Tigers, Velupillai Prabhakaran, had arrived from southern India to meet with his men. "We will talk to the government at any time," Mr. Kittu said, "but not under any condition or threat."

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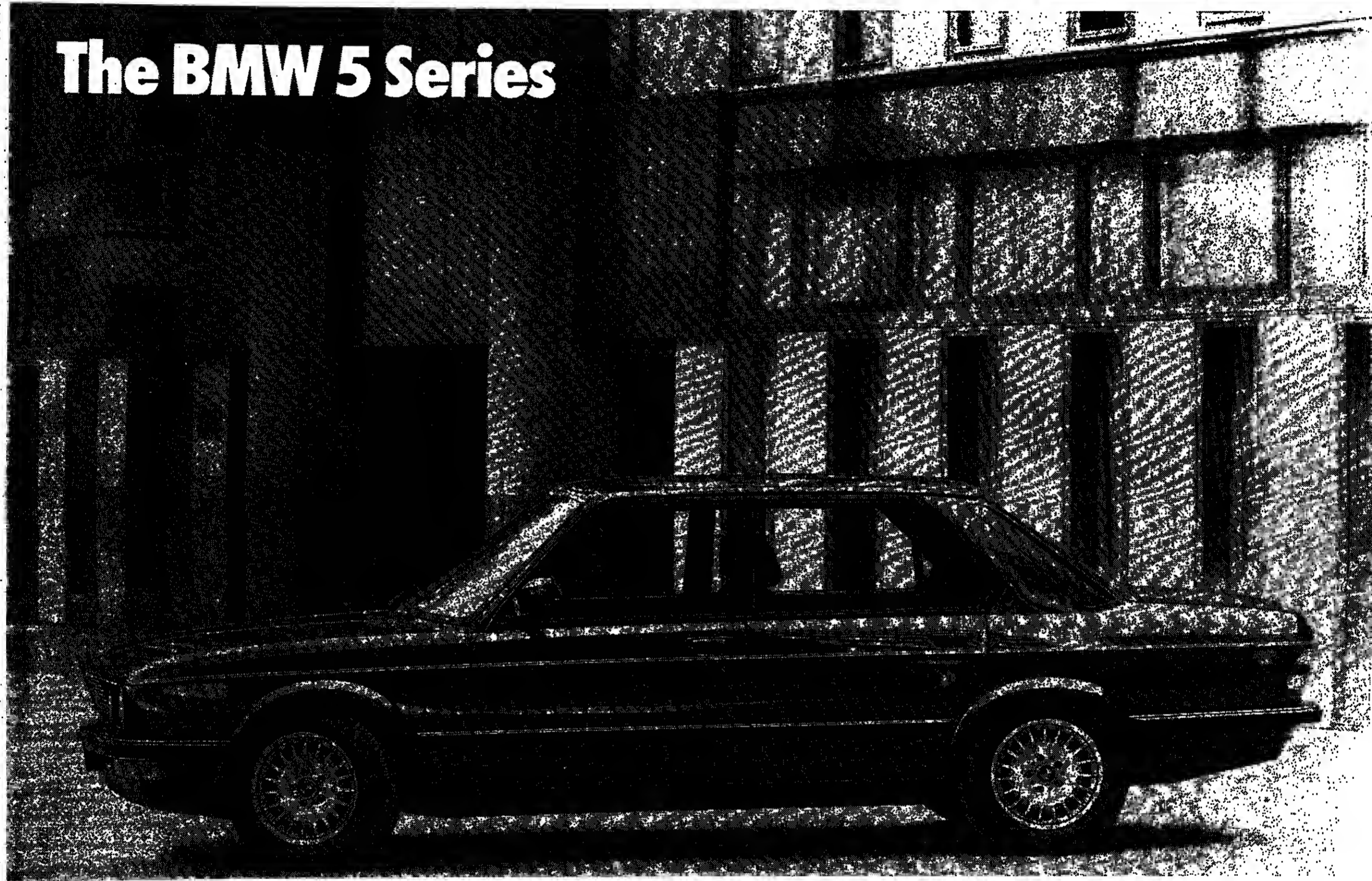
Egypt Says It Aided Israel in Iran Arms Deal

Egypt says it aided Israel in Iran arms deal

At Pentagon, Aide Tied to Contras Quib

At Pentagon, aide tied to Contras quib

The BMW 5 Series



Speaking of blue chips.

What he particularly admired about his investment analyst was his apparently unerring far-sightedness. He'd been proved right time and time again. Should he buy those Oyster-Oil shares and trade in his Peach holdings? Japan's Sunny Electronics were looking particularly bullish. And on the foreign exchange market, everyone was agreed that the dollar could make up lost

ground in the very near future. When, a little later, the conversation came round to what he should do with his German car industry investments, it seemed only natural that the subject of his new BMW 535i should come up. As close business friends, there seemed no harm in admitting that the 218 horsepower really did give a performance that was way above most people's expectations. To calm his friend's

growing look of anxiety, he also didn't forget to mention the superlative, road-hugging suspension or the standard ABS anti-lock braking system, which caters for reassuringly safe emergency braking even on a wet surface. Somewhat surprisingly, the only question that was registered concerned the finishing quality and workmanship of his 535i. Surprising, because up to now

everyone else he'd spoken to had taken that for granted. Quite right too, he thought. The time passed and, what with all the enthusiasm over his new BMW 535i, the real reason for his visit had taken on a completely different meaning. Speaking of blue chips... The ultimate driving machine



The ultimate driving machine

OPINION

Herald Tribune

Last Chance in Geneva

Either something very important will happen in the arms talks that resumed Thursday in Geneva or the talks will soon dissipate into the usual diplomatic minutiae.

The Struggle at the Fed

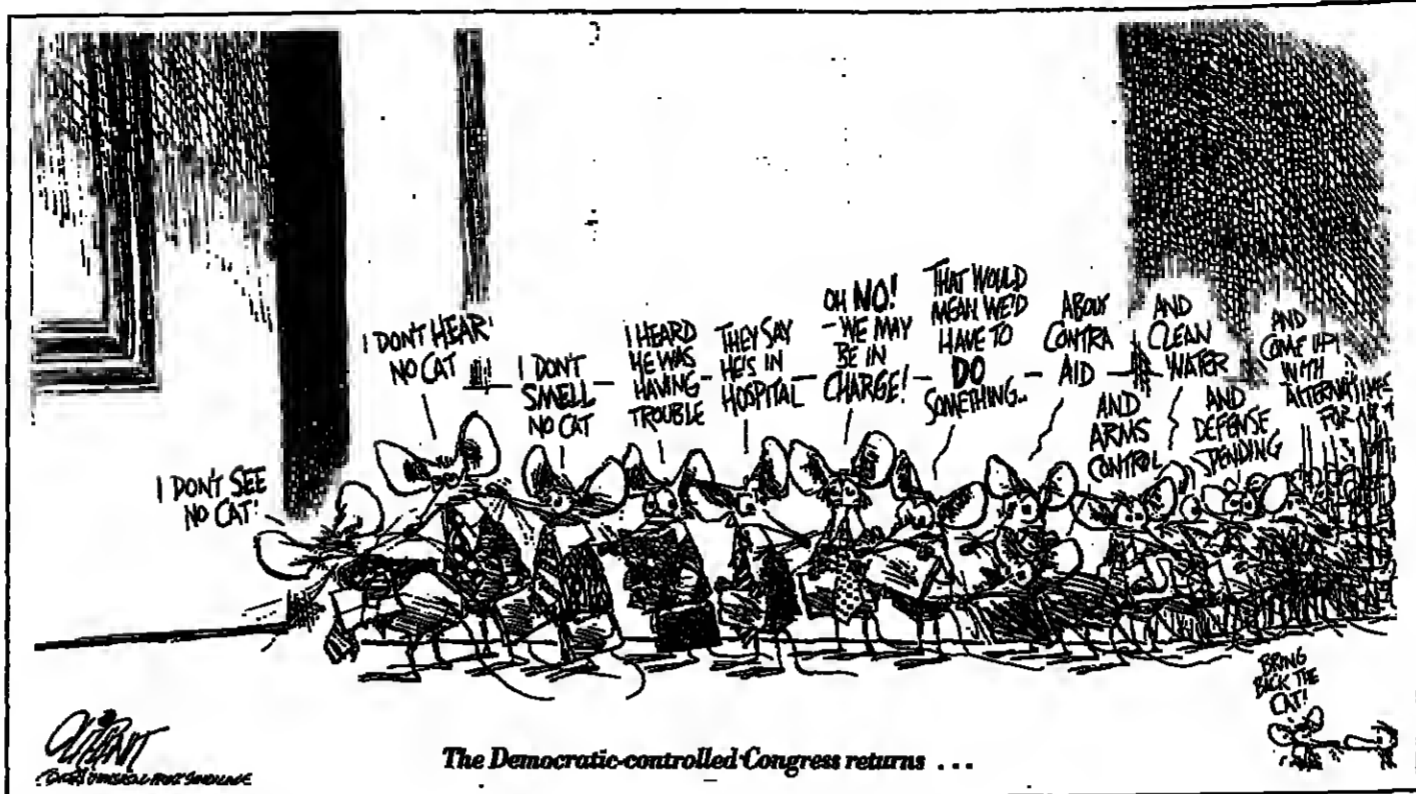
With two of the Federal Reserve Board's seven seats vacant, the maneuvering over appointments is predictably intense.

Other Comment

A Sampling of Reagans
The geriatric "juvenile" led even as president, Ronald Reagan is old and young — an actor, but with only one role.

INTERNATIONAL HERALD TRIBUNE

JOHN HAY WHITNEY, Chairman 1958-1982
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JERUSALEM — The media uproar, the inquiries and the public soul-searching over the Iran-contra affair are being touted as an indication of how well the American system works.

Stop This Priggish, Poisonous Carping

THE European allies, and in general all the friends of the United States, are not only not to see the storm that is devastating Washington.

Judge the Policies by the Consequences

WASHINGTON — Set aside for a moment the rampant amateurism that seems to have characterized both the planning and the execution of the Iran-contra escapade.

Private Business: The Best Form of Aid

GENEVA — Much has been said and written by the Reagan administration concerning the role business should play in development.

America's Enduring Obsession

By Jonathan Power

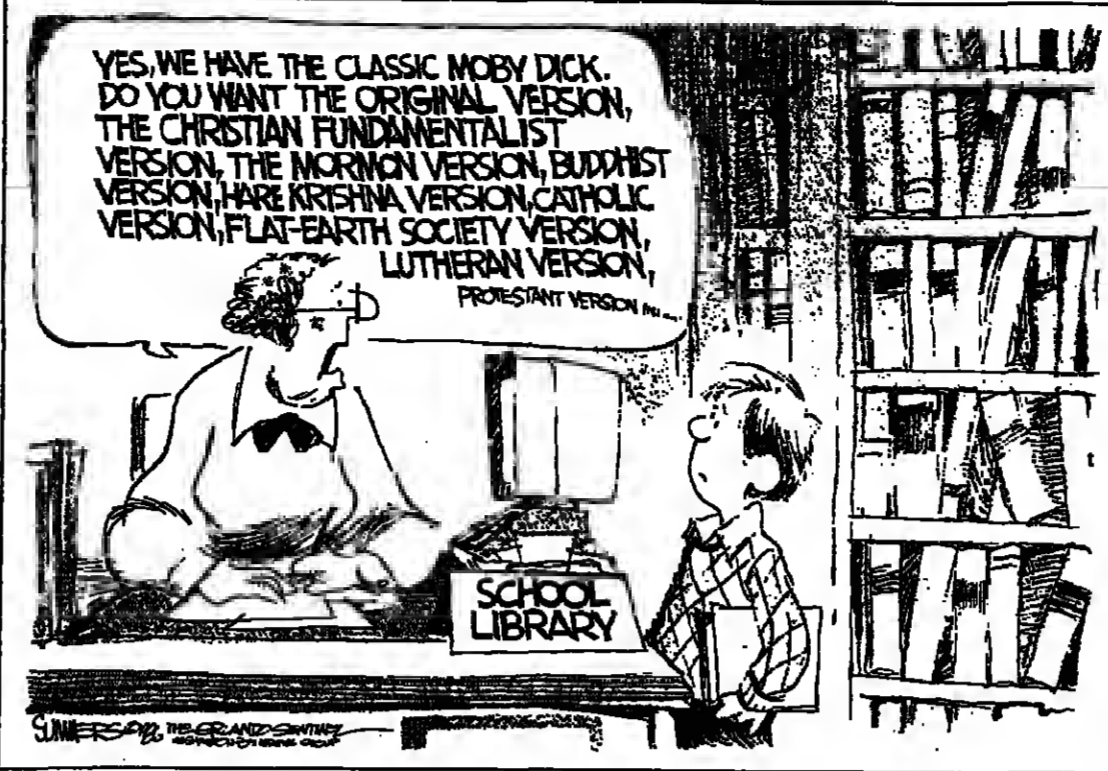
NEW YORK — Nicaragua has led the United States astray, as Cuba did a quarter of a century ago. Again, the obsession with Communist influence in Latin America has been overcome; it has led away to the ill-fated and to the underhanded.

OPINION

The Cardinal's Pilgrimage Covers Something Sinister

By George F. Will

WASHINGTON — The Jews are, it seems, Cardinal John O'Connor's cross to bear, so to speak. They do not understand how grateful he feels toward them. They did not comprehend the "tremendous compliment" — his words — he was paying them when he said that the Holocaust "may be an enormous gift that Judaism has given the world."



LETTERS TO THE EDITOR

The Bomb and a Calendar

On Jan. 6, feast of the Epiphany, two symphonic attacks on the integrity of the human soul appeared in your pages. The depths of the drive to mechanize human activity appear in John M. Callahan's opinion column, "A Constant Calendar, Once and for All."

In Defense of Whittlesey

There was no rigid rule that monies contributed to U.S. Ambassador Faith Ryan Whittlesey's Embassy Fund by private citizens had to be used exclusively for the entertaining of Swiss citizens and not important visitors from the United States.

She Wasn't and Isn't Jewish

The Israeli Supreme Court order recognizing "converted" Shoshana Miller as a Jew (World Briefs, Jan. 5) is astonishing. That the American Jewish reform movement should conduct so-called conversions is one thing. For the Israeli Supreme Court to recognize a non-Jew as Jewish is to establish a dangerous precedent and is a challenge to the very Jewish laws that the court is supposed to be upholding.

'Hi! This Is Colleen! I Want Your Money! Hi! This...'

By Jonathan Yardley

WASHINGTON — If we are to believe the sociologists and futurologists and other oligists engaged in the dubious business of telling us what tomorrow may or may not bring, America is soon to become a nation of stay-at-homes, burrowed away in our home-offices doing work in solitude that we now do in the company of others.

Letters intended for publication should be addressed to "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

General News

EUROPEAN TOPICS

Portuguese Charged in Passport Fraud

Guilherme Girao, a former Portuguese consul in Stuttgart, faces up to eight years in prison for allegedly stealing 2,000 passports and selling most of them to Chinese citizens of Taiwan seeking to live and work in Europe.



UNIDENTIFIED FLYING OBJECTION — Air traffic controllers at London's Heathrow Airport complain that this device, held by its inventor, Kenneth Sams, causes blips on their radar. Mr. Sams said the wind-powered device, called UFO Sam, soars to 2,000 feet.

No More Irish Advice on Abortions Abroad

Copies of British magazines carrying advertisements for abortion clinics were publicly auctioned in Dublin as part of a protest against a ban on abortion referrals services in the Irish Republic effective this week.

Around Europe

Adolf Hitler created taxes and accumulated great wealth during his years in power, the West German magazine Quick reports. The magazine, quoting a book called "Hitler's Money" by Wulf G. Schwarzwaller, said that when Hitler became German chancellor in 1933, he ostentatiously renounced his yearly income of 47,200 marks, only to have it quietly reinstated in 1934.

"The Day After," a television film about the effects of nuclear war, will be shown in the Soviet Union, the U.S. network ABC announced last week. ABC said the Russians approached the network five weeks ago, and a three-year agreement had been reached starting Feb. 1. The network said it had asked for certain guarantees, including a Russian



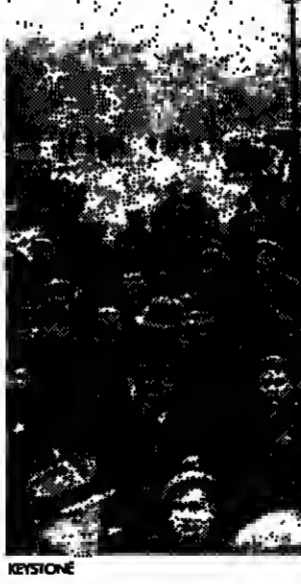
As this newspaper moves into the celebration of its 100th year of publication in Paris, a series of Centennial columns will report events as well as tell readers a bit more about this most unusual publication. You, of course, are encouraged to contribute, though we cannot promise to run specific material submitted. The author of this Centennial column, Jack Lams, worked in the mid-Thirties for the European Edition of the New York Herald Tribune, then known as the Paris Herald and now as the International Herald Tribune. Lams went on to a bright journalistic career in New York, first for the parent newspaper in Manhattan and then for Newsweek. Along the way, he wrote a series of very funny detective novels. He now lives in the south of France.

By Jack Lams

When I say that the Paris Herald of the Thirties was essentially a small-town newspaper, I do not mean to suggest that our readership was itself a parochial one. On the contrary, our readers were avid for news, especially news from the United States. Political news (which in my day consisted mainly of what the New Deal was up to), baseball scores, the stock market — this was what our readers turned to first.

The Stavisky Riots of 1934: How the Herald Handled a Breaking Story

As this newspaper moves into the celebration of its 100th year of publication in Paris, a series of Centennial columns will report events as well as tell readers a bit more about this most unusual publication.



Paris, February 6, 1934, Place de la Concorde. Left, crowds gather on the bridge leading from the National Assembly. Above, violence erupts between the crowd and mounted police.

tion of Paris by the Germans, it does not seem all that important. Nor did the story itself seem of undue importance when it first began filtering to the surface. A crooked financier caught bribing an official or two — what was so unusual

though its staffers were kind of a race apart who did not look too kindly on the idea of their polished copy going into our rough and ready hands. I would not suggest that there was actual friction between us — indeed Leland Stowe, the bureau chief, the glamorous Sonya Tamara and James Minifie (always called Don) were all the kinder of people. They just dwelt on another plane.

This state of affairs suited everybody well enough as long as there was no French news of such an explosive character that it seriously interfered with the convenience, or even the personal safety, of the American colony. But in early February 1934, there was exactly such an explosion, and the Herald had no choice but to drop everything else (except, of course, columnist Sparrow Robertson) and devote its full energies and staff to covering a Big Story.

quately informed on such matters. (We could also have learned something from the French press about the use of the imagination.)

Such government as there was reallocated with equal violence, sending the ruthless Gardes Mobiles to clear the streets, the mounted Gardes Republicains to ride down the marchers and finally, on the worst night of all, ordering the Senegalese troops lined up at the bridge between the Place de la Concorde and the Chamber of Deputies to turn the rioters back with gunfire. I was in the Place de la Concorde that night and I can still remember the sound of gunfire and the sight of people crumpling to the ground near me.

My own small role was not such a happy one. I foolishly let myself be caught up in a Gardes Mobile sweep through the rue Madeleine (I think it was) and they were in no mood to pay attention to press cards or anything else. I went down under a rain of those short clubs of theirs and was left lying in the street as they passed over me. I managed to drag myself to the nearest cafe, where several other reporters had prudently taken refuge before the onslaught. I must have looked terrible: Bloody, semi-conscious, black and blue. Bad enough, anyway, for one of my colleagues to call the Herald and tell them that their reporter had been badly beaten up. This the Herald duly reported with a Page One head. Meanwhile, after a brandy or two had been poured into me — and with the resilience of youth being what it is — I pulled myself together and made my way back to the office. By then I was almost presentable. Managing Editor Eric Hawkins took one look at me and clapped his hand to his head. "How dare you look so well?" he demanded. "We've got you practically dead in our story." It was no good my saying that it wasn't I who had phoned in the news of my near-demise. From Eric's point of view, I had let the paper down, and he never forgave me.

This is the sixth in a series of messages about the IHT which will appear throughout the Centennial year.

TWA Hijacking Suspect Held by West Germans; U.S. Seeks Extradition

By James M. Markham
New York Times Service

BONN — The West German authorities have arrested a Lebanese man whom they believe to be one of two who hijacked a TWA airliner and forced it to Beirut, where 39 Americans were held hostage for 17 days in June 1985.

A U.S. Navy diver was murdered on the plane and his body dumped on the Beirut airport tarmac.

Interior Ministry sources said that the 22-year-old Arab was apprehended at the Frankfurt airport on Tuesday after flying from Beirut. Customs officials discovered three wine bottles filled with a methylnitrate, a liquid explosive, in the man's luggage.

According to the sources, the man had intended to enter West Germany, where it appeared he planned to give the explosives to others who would use them in a terrorist operation. He was traveling on a false Lebanese passport, they said.

The German sources gave the man's name as Mohammed Ali Hamadei. In Washington, Patrick Korten, a U.S. Justice Department spokesman, said that international arrest warrants had been issued for a man variously known as Mohammed Ali Hamadei, Ali Hamadei and "Castro."

"We definitely know his identity," said Mr. Korten, who said the American authorities were "discussing with the Germans the possibility of having him returned."

A West German Interior Ministry spokesman said he expected that the man would be extradited to the United States in a matter of days.

According to one German source, Mr. Hamadei was born in Lebanon on June 13, 1964. He had reportedly lived in West Germany from 1982 to 1984 after applying for political asylum, but left the country after withdrawing his application. He speaks German.

Coming 10 days before a national election, the arrest was a political as well as an anti-terrorist coup for Chancellor Helmut Kohl's center-right government.

Interior Minister Friedrich Zimmermann said, "The man we captured is a big fish." Without giving details, Mr. Zimmermann said he expected the arrest to lead to other police action.

The arrest in Frankfurt came a day after Italian police seized a 26-year-old Lebanese named Bachir Khodr in Milan with 24 pounds (11 kilograms) of high-powered explosives. Italian police sources said

they were investigating the possibility of a link between the two cases.

The West German police were also reported to be looking into the possibility that Mr. Hamadei might have been implicated in a bombing at the Frankfurt airport on June 19, 1985, that killed three persons and wounded 42.

The hijacking of the Trans World Airlines was staged by two Arabs on June 14, 1985, after the airliner took off on a flight from Rome to Athens with 153 passengers on board.

A third accomplice, Ali Atwa, was arrested in Athens after failing to get a seat on the flight. Before being freed by the Greek authorities — in exchange for Greek passengers on the plane — he said he and his comrades were members of the extremist Islamic Jihad organization.



DESERT WAR — A Chadian soldier inspects the wreckage of a Libyan tank in Fada in northern Chad. On the left lies a dead Libyan soldier. About 2,000 Chadian troops and former rebels defeated 1,500 Libyan troops in fighting there early in January.

Chernobyl Fallout Fears Still Harm EC Food Exports to Asian Customers

By Peter Maass
International Herald Tribune

BRUSSELS — Eight months after the Chernobyl nuclear disaster, European Community food exporters are learning that consumer fears over radioactivity may have a longer half-life than the radiation itself.

Although EC officials insist that radiation levels in community food exports are well within "safe" levels, several importing countries, mostly in Southeast Asia, continue to lodge protests. This has unsettled the EC, which fears that the protests may spread and reduce its agricultural exports.

Thailand and Singapore have blocked imports of some EC dairy products over the past few months, and the Philippines is said to be unhappy with radiation levels in EC foods. A few days ago, a Brazilian court reportedly blocked imports of powdered milk from Western Europe.

"It's causing great difficulties for our exporters," said Paul Grey, head of the EC's foodstuffs division. He indicated that about 100,000 tons of food, mostly dairy products, had been turned back by importing countries.

Community officials argue that the Southeast Asian countries have set unacceptably strict radiation limits on food imports. They believe that New Zealand and Australia, trying to ward off markets from the EC, discreetly encourage consumer fears over EC goods.

To dispel these fears, the EC is mounting a quiet diplomatic effort to change people's minds.

"Whenever they have an opportunity, they bring this matter up," said a Brussels-based diplomat from one of the Asian nations.

The EC's difficulties date back to April, when an explosion at the Chernobyl nuclear plant near Kiev sent a cloud of radioactive fallout over Europe.

Large amounts of EC food were irradiated by the fallout and were temporarily kept off markets in the disaster's immediate aftermath.

Most of the radioactivity that fell on Europe had a short life span, but some has lingered and now shows up in varying quantities in certain foods. The radiation is within acceptable limits, but not everyone is accepting its word.

Late in the summer, Singapore rejected several thousand tons of EC dairy products, and the community quickly dispatched an emissary to clear matters up. The official was not entirely successful: Singapore still rejects small amounts of EC food imports.

Mr. Grey, setting off next week for a trip to Japan, plans to make a stop in Thailand. It, too, has been rejecting EC dairy products that exceed locally permissible levels.

Meanwhile, the community has made what one official described as a "formal representation" to the Philippines. The official said Manila had made complaints about the radioactive content of some EC products.

Although EC officials describe the amount of rejected food as relatively small, they apparently fear a snowball effect. They worry that harmful publicity on the sensitive subject of radioactivity could lead jittery consumers to a de facto boycott of EC food products.

EC and industry officials believe the strict Southeast Asian standards are due, at least in part, to the influence of Australia and New Zealand. They believe they countries are fanning local fears that the EC is peddling tainted products.

"It's the revenge of Greenpeace," said Mr. Grey, referring to the 1985 scandal in which French agents operating in New Zealand sank a boat belonging to the ecologist group.

A New Zealand diplomat said: "It would be wrong to say that New Zealand has set out to exploit the Chernobyl accident." He pointed out, however, that for years New Zealand and Australia have "emphasized the healthiness" of their farm products.

The EC aims to convince wary countries that their standards are unnecessary. EC officials note that the Southeast Asian levels are, in some cases, more than 10 times stricter than the EC's own levels.

The EC has set a 370-bequerel limit for dairy products, and 600 bequerels for other foods. The U.S. and Japan have a 370-bequerel limit for all food products. The bequerel is a standard measure of radioactivity.

In French Scandal, Spotlight Shifts to Government

By Julian Nundy
International Herald Tribune

PARIS — An investigation into allegations of corruption under France's former Socialist government has taken a new turn that could embarrass the current conservative administration.

The affair centers on a former senior official of the Cooperation Ministry who has been charged with embezzlement. The ministry deals with development aid to Third World countries.

The official, Yves Chailier, who was the chief of staff to former Cooperation Minister Christian Nucci, allegedly benefited from the misuse of funds of Le Carrefour du Développement, or Development Crossroads, a semi-public institution that received development funds from the ministry.

Now, new questions are being raised about how Mr. Chailier fled abroad before the scandal broke, using a false passport issued under the conservative administration. His period in exile enabled him to talk freely to the French press, embarrassing the Socialists.

Mr. Chailier was arrested in November after arriving in France from Latin America with the passport, which bore a false name.

In press interviews before his return, he told stories of funds intended for overseas development being used to finance the election campaigns of two Socialist politicians, including Mr. Nucci, and of other misuse of government funds.

On Monday, the examining magistrate in charge of the case, Jean-François Michau, asked Interior Minister Charles Pasqua to decide whether state secrecy applied in the case, judicial sources said.

He asked the question in connection with the delivery of a passport in the name of Yves Navarro that was sent to Mr. Chailier in Brazil in July.

Several French press reports have said that Mr. Chailier fled France in April, first to Paraguay, after being tipped off by a senior Interior Ministry official of the center-right government of Prime Minister Jacques Chirac, then only a month old.

The scandal broke last year, when officials said they had found a hole of around 20 million francs (\$3 million) in the accounts of Development Crossroads and a warrant for Mr. Chailier's arrest was issued.

The organization, which was set up by the Socialists to promote Third World issues, served as a clearing house for funds to aid social development projects abroad.

In an interview with the rightist *Le Figaro* Magazine during his time in Paraguay, Mr. Chailier laid out three main aspects of the case.

The first was the purchase of a château, originally intended as a training school for African civil servants, that then was resold cheaply to Mr. Chailier.

The second was high spending by some French delegates to the annual French-African summit meeting in Bujumbura, Burundi, in 1984, involving overcharging, false receipts and a 10-percent kickback on some items.

The third was the financing by an agency called French Promotion, linked to Development Crossroads, of election posters for Mr. Nucci and another prominent Socialist politician, Louis Mermaz, the former National Assembly president. Both men publicly denied any use of illicit funds.

Mr. Chailier's lawyer, Xavier de Roux, has said that his client is under special guard at La Santé prison in Paris because of fears for his life. This week Mr. Michau refused a request to release Mr. Chailier on bail.

One official, a senior police officer, has been charged in connection with the passport issued to Mr. Chailier.

The officer, Jacques Delebois, the head of the International Service of Technical Police Cooperation, said in December that he had asked to be formally charged so as to have access to documents in the case and clear his name.

Italian Trade Unionists Confront Jaruzelski

By Loren Jenkins
Washington Post Service

ROME — General Wojciech Jaruzelski, the Polish leader, ended an official visit to Italy in a bitter confrontation with Italian labor leaders, who demanded that he allow independent trade unions in his Communist-ruled homeland.

General Jaruzelski met reluctantly Wednesday afternoon with the heads of Italy's three labor confederations, and by the end of the two-and-a-half-hour meeting he clearly wished he had not.

The meeting turned out to be the low point in an otherwise successful three-day visit, his first official visit to a Western country since his December 1981 crackdown on the Solidarity labor movement.

Prior to his confrontation with the pro-Solidarity union leaders Wednesday, he had apparently fruitful meetings with President Francesco Cossiga, Prime Minister Bettino Craxi, Foreign Minister Giulio Andreotti and several Italian industrialists whose investments he openly sought.

But the exchange between Poland's leader and the representatives of Italy's working class — including its own Communists — was anything but successful.

In the words of Giorgio Benvenuto, the secretary-general of the Socialist-leaning UIL labor federation, the exchanges with the general were "clear, frank, tough." Union sources said that meant it was a "tense confrontation."

"We told Jaruzelski the things he did not want to hear from Lech Walesa," Mr. Benvenuto said, referring to the Solidarity leader.

A communiqué issued by the three labor federations — the UIL, the Communist-dominated CGIL and the Christian Democrat-controlled CISL — said that the federation leaders had spoken of "the need for trade union pluralism to be reinstated in Poland."

The communiqué added that the unions had demanded that General Jaruzelski's amnesty for political prisoners last fall be extended to all such prisoners. Antonio Pizzinato, the head of the Communist-led union, said he had a list of at least 25 Polish workers still imprisoned despite the amnesty.

General Jaruzelski, according to the union leaders, suggested that their criticisms were "misinformed" and that there was union pluralism in Poland. Solidarity, he reportedly said, was not a union.

He termed his meeting Tuesday with Pope John Paul II "extremely important" for Poland and for détente in Europe. He also confirmed that he had formally invited John Paul to make his third visit to his homeland as pope in June.

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International Herald Tribune

TRAVELER'S CHOICE

A first close-up look at Lloyd's

For the first time in its 300-year history, the group of insurance underwriters known as Lloyd's of London has opened its doors to the public. The site—a far cry from the organization's 17th-century origins in Edward Lloyd's coffeehouse near the Tower of London—is the society's new \$230 million headquarters building in Lime Street in the financial district. The structure, designed by the architect Richard Rogers, co-designer of the equally avant-garde Pompidou Center in Paris, has aroused controversy. Reached by outside glass elevators, the new visitors' gallery on the fourth floor offers a fine view of the city and of a 200-foot (60.8 meters) high atrium and the underwriting room below. Business worth nearly \$30 million in premiums flows into Lloyd's every working day from around the world. In the room's center stands the Lutetia Bell, sounded only in the event of a disaster at sea. The visitors' gallery is open Monday through Friday from 10 A.M. to 2:30 P.M. Admission is free. More information is available from the British Tourist Authority (40 West 57th Street, New York, New York 10019; 212-581-4700).

A golfer's Scottish dream tour

As winter fastens its grip on the Northern Hemisphere, many golfers can only dream of summer joys on the course, and among them, some may conjure a vision of Scotland, where the game began, and of playing its historical courses and of watching the British Open. For these golfers there is a tour scheduled to leave New York on July 14 and return July 24. It is built around four days at the British Open at Muirfield in Scotland, followed by two days of golfing at Gleneagles and two more at the Ailsa course at Turnberry, site of the 1986 British open. Based on double occupancy, the tour is \$2,575 a person. Included are round-trip air fare between New York and Scotland, accommodations, daily breakfast and dinner, tickets for the open, greens fees, reserved starting times, caddy service and transfers. Reservations are available from Golf Intercontinental-Marrans (205 East 42d Street, New York, New York 10017; 212-661-6565).

Harrods in Frankfurt, Madrid

Mention of Harrods brings an image of the department store in London's Knightsbridge section. Well, from now on, mention of Harrods must allow for a vision, too, of a little bit of Germany and Spain. Harrods Ltd. has opened its first airport shop in a new shopping mall at the Frankfurt Airport in West Germany. And another Harrods, in Madrid, is scheduled to open this month. The Frankfurt venture is the first Harrods shop in Germany and the store's first airport outlet. Half the store's 3,100 square feet (944.6 square meters) is devoted to the Harrods line of food products and German produce. A buffet of fine various delicacies accompanied by wines or Champagne by the glass. The shop also features British men's and women's wear and a selection of accessories, small leather goods, stationery and jewelry. The new store is open from 8 A.M. to 9 P.M. daily.

Vermont winter fetes heat up

For devotees of winter activities like sled dog competitions, broom hockey and a triathlon of cross-country skiing, skating and snowshoeing, things are heating up. These events as well as snow golf, skating parties and fireworks are planned at the Newport Winterfest on Jan. 30 and 31 and Feb. 1, 7 and 8. But such Vermont festivities are not confined to Newport. Brookfield will hold a three-day Winter Ice Festival, Jan. 30 to Feb. 1, with ice harvesting, dog team demonstrations, family cross-country ski racing and areas for sledding and sleigh rides. The Vermont winter schedule also includes telemark skiing festivals, ice fishing derbies, junior ski jumping championships, antique shows, maple festivals and the United States Open Snowboarding Championships, March 6 to 8, in Stratton. Free Vermont travel information is available from the Vermont Travel Division (Department R/722, 134 State Street, Montpelier, Vermont 05602; 802-828-3236).

Fly-Driving Through the Desert

As the Paris-Dakar rally drivers head for their goal, a former desert driver tells how he learned to cope with the shifting sands of the Sahara.

by Pearson Phillips

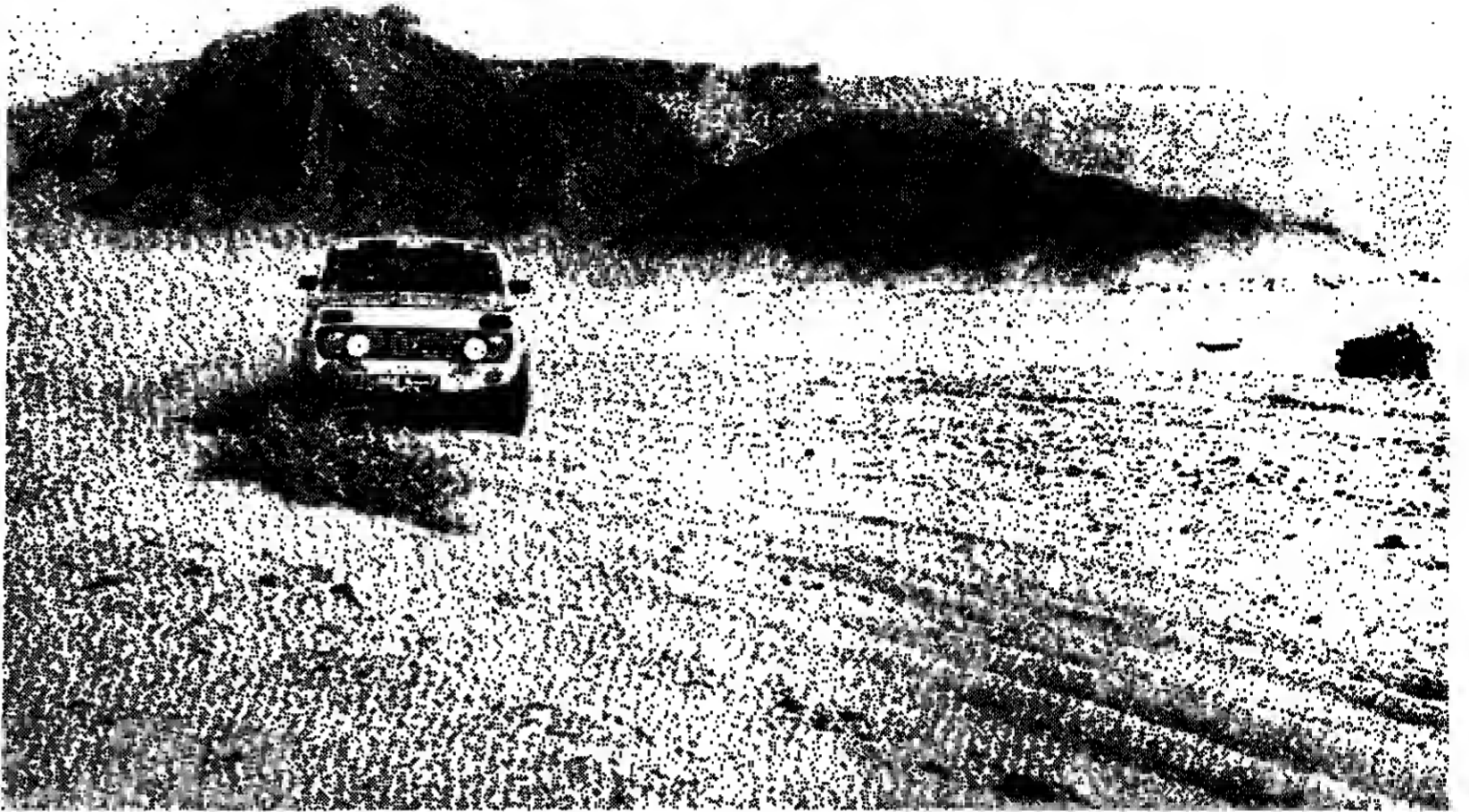
It seems as though the sky is cheating. There is so much of it in the desert. It presses down on the receding horizon, taking up far more than its usual space. At night the stars overflow into the whole environment, making desert newcomers feel vulnerable, clinging to the surface of the earth's crust. This feeling of naked exposure will surprise those who come from the high rise comfort of cities or rolling country landscapes to drive across the desert or take part in such things as the Paris to Dakar rally. They may be prepared for the purely physical hardships of sand and heat. But not for the loneliness and spiritual trepidation which comes from being a small speck under an oppressive canopy of sky.

It was the sight of the returning desert travelers passing through Algiers in southern Spain which first caught my imagination. They were tough, sunburnt, bearded Sahara warriors with their stained and battered Land-Rovers and Volkswagen trucks, spare gas cans and sand ladders strapped to the roof, goatskin water carriers hanging in the breeze over their mudguards.

I bought the map of maps, Michelin No. 153, Africa (north and west). Areas of it are either white space or filled in roughly with yellow crayon strokes, as if by a schoolboy geographer trying to indicate sand dunes. I noted the difference between wells which had "eau potable," "eau salée" or "eau très mauvaise."

I traced the route of the French Berliet truck expedition which had set up markers all over the desert as guidance. Inevitably, I found myself, one day, at Adrar in Algeria, where the tarmac ended and the emptiness began, with my Land-Rover, my compass and my water purifying kit. The gendarme questioned my wife and I before we could proceed. How much water? (At least 12 liters per day per person with the same in reserve). How much fuel? Open the hood and show the radiator hoses. Show the spares. Where is the first aid kit?

My luck was to give a lift to a gendarme, who was going on leave to the next village. He taught me the different desert surfaces and how to drive on them. "Vollez... volez," he shouted, as we lurched along a track that had been beaten into corrugations by truck traffic, so that the Land-Rover was shaking to bits. But how do you "voler" over that? "Get up along the tops of the corrugations without falling into the troughs between." For the Land-Rover it was about 83 kilometers per hour (52 miles per hour). It was a revelation. We sailed along with the barest thrumming beneath the wheels. But there isn't much



Rally driver roars through Algeria.

control at that speed. There is so little contact with the ground. You have to think about corners well in advance. It was like driving on an ice-covered lake.

In places the wind had drifted soft sand onto the track, which threatened to bog us down. For this the gendarme showed me his "wheel-wagging" technique. Wagging the steering wheel sharply from side to side made the front wheels act as a kind of snow plough, making a wide trough which helped the rear wheels to pass through. Provided we kept up speed we always made it. At one patch, where the engine was struggling, he added his golden rule of gear-changing in soft sand. "Always change down before you think you need to." The vital thing for getting through is to keep up the momentum.

MOST people think automatically of sand dunes when they think of the Sahara. They exist, looking strangely unreal, as though they had been painted in for effect. Their loose, soft sand is difficult. But they form only around 12 percent of the surface. The rest is varied. One moment you will be lurching over hard rock. The next you will come to some tricky stuff called "fesh-fesh," a dust as fine as talcum powder covered by a thin crust that may or may not break through. My favorite was the occasional wide, open spaces made of a thin coating of soft sand on a firm base. You can really fly on that. Also enjoyable was a surface made of smooth, round pebbles buried into a hard sand base. The stones are rounded and polished by the sand and winds.

Long, empty stretches have their own

dangers. The mind switches over to an automatic reflex system. There are none of the normal hazards of driving to look out for, such as other vehicles or pedestrians. The mind is occupied with a different range of priorities, selecting a path, avoiding pot holes, slowing down for sandy corners or choosing the least fearsome bit of corrugation. But these are all things which unroll steadily before the eye. They are not sudden situations created by other people. For this reason desert driving seems less taxing on the nervous system. You don't have to be totally involved. For one long stretch I discovered I had been "elsewhere" for 20 kilometers. It was a shock to return to full consciousness and realize that I could remember nothing of the previous half hour's driving. I even found it difficult to retain full control, as though the unconscious was saying "It's alright, I can do it."

But this semi-conscious state can't be trusted. I was once doing 50 miles per hour on a piece of crenellated piste when I "woke up" to see a ditch across the track in front. I braked, which was probably wrong. The vehicle slowed, hit the far wall of the trough and shot upwards. It was enough to jolt the roof-top jerricans loose from their straps and send them, full of gas, down the windshield onto the hood in a heap. A spark of a dislodged filler cap could have had us in flames. But the caps held. I switched off the engine and stared my horse. Then I laughed. That seemed the correct African thing to do. But the lesson was never carry gas on the roof unless it is in containers that can be locked and gripped in a special metal cage.

Not getting stuck is only part of the problem, of course. Not getting lost in another. I was told that the three main rules are: never trust your compass; never follow other vehicle tracks thinking they are going your way, and if you decide you are lost never carry blindly on. I learned when I went 50 miles off course on my first day off the tarmac that the metal in a Land-Rover ruins any compass reading. You have to stop, walk a fair distance from the truck, and then take a reading. But even then, you can't be sure. There are ferrous deposits all over the desert. You have to check your compass all the time, either with your watch hour hand and the sun, or, at night, by the old faithful North Star. Better still is to have a local on board who knows the way, so long as he is not just boasting for the sake of a lift.

The best desert man I ever came across was a small, wrinkled, laughing character called Ahmed. He was a member of the Hassaniyeh tribe, which tries to survive in the Baiyuda desert, to the west of the Nile in northern Sudan. We set off to find a strange water hole in the midst of the emptiness called the Gakul ponds.

ACCORDING to an intelligence report from a certain major, the Honorable J.G. Talbot, dated August, 1898, the route was "heavy for infantry and horses, but firewood and camel grazing are plentiful throughout." We traveled through a variety of landscapes: sand valleys, rolling hills of black basalt slabs, and wide wadis of difficult going in which heaps of sand had built up around the remains of tussocky vegetation. I spoke little Arabic and Ahmed no English,

but every now and then he would grip his left elbow with his right hand, and then bring his left upper-arm down in a vigorous pointing gesture, like the arm of a railway signal. All I had to do was line up the Land-Rover so that this imperious arm of his pointed straight down the middle of the hood.

We arrived at Major Talbot's watering hole to discover a greenish liquid at the base of some rocks with a surface scum of dust and animal droppings. We camped overnight, and watched as squadroo after squadroo of sand grouse arrived to drink. They landed about thirty feet from the water, then made a quick dash to the pond, trilling all the time. Discipline reigned. As one flock left another arrived. In the morning I found another pool, cleaner and higher in the rocks. I bathed, watched by a hawk, proving that it is possible to swim in the desert.

On the way home to Ahmed's village of eight straw huts in mid-desert he decided we needed meat to celebrate the journey. It is a disgraceful but understandable local habit to chase gazelles in trucks and try to run them down. Goaded by Ahmed I gave chase to one across a wide, sandy plain. As we drew alongside I found that my pallid Western instincts were too strong for me to twist the wheel, break one of its legs and allow Ahmed to dispatch it with his knife. I secretly inched out the choke so that the Land-Rover lost power and the gazelle got away. You afraid I was a great disappointment to my guide. But at least that is the kind of problem no one is likely to meet on the Paris Dakar rally.

Pearson Phillips is a British journalist.

MUSEUMS

Unfrequented, Varied Glories of Athens

by Henry Kamm

ALONG with the Acropolis and a few other sites of antiquity, the museums of Athens are the principal attractions of a city that increasingly disappoints visitors. The museums compensate, by their variety and interest, for a capital that has suffered more than most from urban growth and the effects of air pollution, noise and traffic.

Athens has become a city in which few visitors linger longer than is necessary to see the Acropolis and the ancient Agora before catching a bus to Delphi or Olympia or a boat or plane to the islands.

Most visit at least the National Archaeological Museum, but there are many more fine, less frequented collections of art and other displays of the varied glories that were Greece. Some of the most interesting:

The National Archaeological Museum presents a magnificent array of the finds of excavations throughout Greece through all the periods of pre-Christian antiquity.

The problem for the visitor is to guard against succumbing to museum fatigue induced by the quantity on display before coming face to face with the masterworks that should induce the thrilling shock of recognition.

One way around this is to look at the highlights first and then take a second tour, stopping wherever one's eye lands. A well-illustrated booklet in English, "The Highlights of the National Museum," is on sale at the entrance for \$1.50. Its author, Catherine G. Kouros, suggests one and a half hours for her tour, which seems a bit meager.

My own nonexclusive listing of indispensable stops:

The astonishing golden masks from Mycenaean, including that which its discoverer, Heinrich Schliemann, mistakenly held to be the mask of Agamemnon. The gold cups decorated with relief scenes depicting bulls

in Display Case 32, Hall 5, the Mycenaean Hall.

The statues of the "Harp Player" and "Double Flutist" in the Cycladic Hall, No. 5.

The statue of a youth known as the "Sounion Kouros," Hall 8.

The "Volamandra Kouros," Hall 10A.

The tombstone of Aristion, Hall 11.

The statue of Croesus and the base of a statue decorated with bas-reliefs of sports and games, Hall 13.

The great bronze statue of "Poseidon of Artemision," Hall 15.

The Funeral Stele of Hegeso, Hall 18.

The "Youth of Antikythera," Hall 28.

The lifelike Hellenistic bronze heads of men, Hall 30.

The collection of small bronzes in Halls 36 and 37.

The Byzantine jewelry, the most modern items on display, of the Helen Stathatos collection, Hall 32.

The Santorini frescoes, in Hall 48 on the second floor.

The museum (1 Tossizza Street) is open from 9 A.M. to 3 P.M. weekdays, Sunday from 9:30 to 2:30. Admission is about \$2.25.

Many visitors, seated with the temples of the Parthenon, Erechthion and Propylaea, neglect the Acropolis Museum at the rear of what may be the world's most visited hilltop, and miss as splendid a collection of Greek sculpture as they are likely to find anywhere.

In the most spectacular display, behind a glass wall in the final room of the small museum, are the Caryatids of the Erechthion, which have had to be removed and replaced with copies to protect them against pollution. Dramatically lighted, the maidens create a striking effect even when relieved of their function of supporting a temple roof.

Presented far better than the statuary of the National Museum, which makes almost no attempt at labeling to place the works in a historical and aesthetic context, the statuary



Head at the Goulandris Museum of Cycladic Art.

in the Acropolis Museum is accompanied by labels that orient visitors.

Outstanding in the first three galleries are a monumental sculpture of a lioness killing a cow (Gallery 1), a statue of a patriot bearing a sacrificial calf (Gallery 2) and a bas-relief of two boys devouring a bull (Gallery 3).

Gallery 4 contains a splendid horseman of the sixth century B.C., an exceptionally realistic marble dog and a series of female statues, particularly a seated Athena of great immediacy. A larger-than-life battle between

gods and giants dominates Gallery 5. In great contrast to the violent action of that work is a bas-relief of a pensive Athena, her head bowed, leaning on a spear in the next gallery.

Galleries 7 and 8 offer striking segments of the friezes of the Acropolis's remaining temples, masterpieces perhaps from the school of Phidias, the greatest Greek sculptor.

The museum is open Sunday from 8 A.M. to 4:45 P.M., Monday and Wednesday through Saturday from 7:30 A.M. to 4:45 P.M. and Tuesday from 11 A.M. to 4:45 P.M. Admission to the Acropolis, including the museum, is \$3.

The Goulandris Museum of Cycladic Art is the newest and most valuable addition to the Athens museum scene. It is hard to recognize in today's city the fountainhead of Western civilization, the Platonic ideal of noble clarity, simplicity and reason, all symbolized by classic columns sharply limned by an unsparring sun in a cloudless sky. The Goulandris Museum, opened in 1986, has brought this Greek ideal within reach, making it possible to cross the cultural gap between the quotidian and the sublime simply by walking through its door.

On display is the private collection of the late Nicholas P. Goulandris, a shipping magnate, and his wife, Dolly, a widow's labor of love in her husband's memory. It is a choice collection, second not even to that of the National Museum, of those deceptively "modern" figurines of white marble that are the beginning of Greek art.

Some are abstract, reducing the human figure to the shape of a violin sharply pinched at its waist. Others are more realistic, particularly a delightful figure of a jolly man sitting on a stool and raising a cup. Five thousand years old, each of these works of nameless masters from the Cycladic islands

Continued on page 10



17th Century St. Katharine at the Byzantine Museum.

TRAVEL

THE FREQUENT TRAVELER

Games Airlines Can Play With Reservations Systems

by Roger Collis

GAMES airlines play. Let's say you want to fly from London to Ottawa so you call your travel agent to check out flights. The chances are he will call up British Airways, and if he's conscientious, Air Canada as well, on Travicom, a British-based reservation system which enables him to enter the computers of 44 participating airlines with a single set of commands. What is he likely to offer you? The first British Airways display on his terminal shows a British Airways flight connecting in Montreal with Canadian Pacific Airlines. The first screen on Air Canada is Air Canada all the way with a connection in Toronto. The second screen shows

American Airlines makes more money from Sabre than by flying people around (8 percent of its revenue and 35 percent of its profit). What worries foreign airlines is an invasion of their markets by Sabre and Apollo as American and United extend their international networks. Already, Sabre is reported to have 100 terminals with travel agents in Europe and 100 or so in Japan. Says a spokesman at SAS in Stockholm, "Frankly, we would like to stamp out Sabre and Apollo over here. If we had had to use these systems in 1986 it would have cost us the entire profit of SAS in the previous year, around 750 million kroner" (about \$113 million).

SAS is developing its own CRS called Smart. This is a multi-access system, similar to Travicom, which will provide access to the databases of 11 carriers. The Association of European Airlines is doing a feasibility study for a neutral CRS (its first report is due in February) in an attempt to keep the Americans from dominating their markets.

What does all this mean for business travelers? According to one industry source, competition will mean more choice and better service for consumers. As a result of U.S. anti-trust rulings, a good deal of bias has been removed from Sabre and Apollo which are significantly less biased than some European CRSs such as Air France's Estoral and Lufthansa's Star, which up till now have dominated travel agents in France and West Germany. But according to an executive of one European airline, "CRS bias is a finely honed art. Sabre and Apollo are not supposed to be biased but believe me they still are. For example, one fiddle is to show a connection which involves a change of plane as a through flight by calling it one flight number."

Any bias passed on to you from your travel agent depends on which CRS he has installed and how motivated he is find the best deals for you. U.S. studies show that 80 percent of all reservations are made from the first screen of the CRS displays with the remainder coming from the second. (On busy routes there may be as many as 20 screens.) No wonder airlines are so keen to get their schedules on the first couple of screens. There's no foolproof way to avoid a measure of bias from a travel agent. If he's only got a single-access CRS, make sure he uses it properly on your behalf. It's worth sitting down with him to understand the system. (Most high tech CRSs have the capability of finding you the most convenient or the cheapest flight; what counts is being able to play these criteria against the system.)

The best way to do this is to have a system of your own, by subscribing to a neutral data-base such as the Official Airlines Guide or the ABC guide on your own PC. You can't yet book flights, but you can send your agent an electronic itinerary request which is sure to keep him on his toes.

Computer screens often contain built-in biases

BA/Air Canada connections through New York and Toronto and Air Canada all the way via Halifax and Toronto. Neither airline's computer shows that the Canadian carrier Wardair flies twice a week nonstop to Ottawa.

This is a relatively benign example of how computer reservation systems (CRSs) present biased flight information to passengers. If you ask an airline for a flight on a day they don't fly, they'll suggest the day before or the day after. Some will show competitors' flights only as a last resort or not at all. Or they may offer a more devious routing on a segment that is operating under capacity. Caveat emptor is the watchword for the frequent flyer.

CRSs have become a powerful marketing tool and a major source of revenue for airlines that charge others a hefty fee to have their fares and flights listed. Says an industry source: "There are only so many ways an airline can compete, on service standards, price to a limited degree, agents' commission, which may or may not be on top of the table, and the convenience of schedules. But the key to the future is developing reservation systems that can maximize loads through the fine-tuning of space and getting your terminal into an agent's office so that he'll be more inclined to book on your flight."

The U.S. market is dominated by two systems, American Airlines' Sabre and United's Apollo, which account for 75 to 80 percent of ticket sales and which are exclusively installed in offices of about 70 percent of travel agents. According to one insider,

Aromas Of Old Jamaica

by Gloria Levitas

The authentic tastes of Jamaica — aromatic vegetable stews, spicy meats and fish — are best sampled on the oilcloth-covered tables in small roadside and beach stands.

Built of wood and thatch, these are humble establishments, but tourists should not be put off by their simplicity. In addition to serving delicious local specialties, these eating places are friendly, clean and inexpensive. They offer fresh vegetables cooked slowly in heavy pots over wood fires; steamed, fried or broiled fish; "curry" goat, pork or chicken; and "jerk" pork or poultry — marinated in spices, then roasted on zinc sheets over fires made of pimento wood. Pimento, or allspice, is made from the fruit of the pimento tree that tastes like a mixture of nutmeg, clove and cinnamon. It is used widely in Jamaican dishes. Its wood smoke, which is pleasantly aromatic, imparts a delicate flavor to food.

Many shacks specialize; some offer only curries or jerk meats. Others sell paties — turnovers made with curried pastry and filled with spiced meat, chicken, vegetable or ackee — Jamaica's national fruit. A few stands advertise Ital (pronounced EYE-tal) foods. Jamaicans usually say that Ital food are the foods eaten by members of the Rastafarian sect. Robert Joseph, executive chef of the Sea Winds hotel near Montego Bay, defined Ital food as a one-pot meal made without meat, salt or other preservatives. "Basically," he said, "it is typical Jamaican food, but while Jamaicans generally use a good deal of salt, Rastafarians avoid salt completely."

Of uncertain origin, the term Ital was coined by the Rastafarians, a Christian sect that developed during the 1930s as a movement of social protest and religion. Taken up by some of Jamaica's poorest people, it offered hope for the future and solace in this world through drumming, Bible reading, singing and the ceremonial smoking of marijuana. Rastafarians are instantly identifiable by their dreadlocks — long curls worn by both men and women. Many are noticeable for their cocky walk, often misperceived as arrogance. The Insight Guides volume on Jamaica attributes their bearing and hair style to attempts to link Rastafarians with African history; the hair recalls the myth of Samson, the styles of some African tribes and the mane of the lion. This last is a reminder of the Emperor Haile Selassie of

FOOD



Desmond Clarke preparing food at Desi's Dread.

Ethiopia, known as Ras Tafari or the Lion of Judah, and worshipped by the Rastafarians as the Messiah. The Rastafarians we met were polite and soft-spoken. All professed a religious objection to eating meat.

The Rastafarians also prohibit the drinking of alcohol and the use of salt and other preservatives. Their principal foods are one-pot stews — tasty, healthy and filling — that symbolize harmony with nature, a sense of community and an ethic of nonviolence. Desmond Clarke, a Rastafarian who owns and operates Desi's Dread on Negrel Beach in northwestern Jamaica, explained, "Rastas believe in the sanctity of life. We oppose violence against fellow creatures."

While Clarke stirred his stew pots, two women shelled gungo peas, chopped crisp red-tipped scallions, and sliced pimpr ripe tomatoes. A man stuffed pastry dough with ackee, a common ingredient in Ital foods. Ackee is a rose-colored, pear-shaped fruit. When ripe, the fruit pops open to reveal three bright black seeds and pale, lobed flesh that resembles shelled chestnut meat. Unripe ackee contains a poison which disappears when the ripe fruit opens. Cooked ackee is soft, pale yellow, and both tastes and looks like the creamiest of scrambled eggs. Jamaicans traditionally eat ackee prepared with

bacon and saltfish, but Ital ackee is served in vegetable stews or as filling for patties.

At Desi's Dread, we ate delicate ackee filling in their lightly curried pastry shells together with a rich, tasty vegetable stew. That day's pot delivered up rice, peas, ackee, tomato, fresh thyme and chocho — a pear-shaped, pale green squash — known elsewhere as a christophene or chayote — that tastes like zucchini. The stews — ingredients vary with the whim of the cook — were served in handsomely carved calabashes accompanied by calabash spoons. The gourds, which we mistook for coconut shells, grow on the calabash trees brought centuries ago from Africa to Jamaica.

Clarke instructed us to eat slowly and to combine each spoonful of rice with a bit of the vegetable. He offered a choice of sour-sop juice or a drink made of banana, beets and coconut. This unlikely combination was refreshing if a trifle too sweet. We preferred the sour-sop juice, which tastes like bananas with a dash of lemon. Soursop is a popular flavor for ice cream and is usually served with milk.

We sampled Ital food again in Kingston — at Mimma's Ethiopian Herbal Health Restaurant. Offering a much more varied menu in more elaborate but still natural surround-

ings. Ital food here included large platters of rice and peas, callaloo (a spinach-like vegetable with a slightly smoky taste), vegetable "rundown," which turned out to be a melange of julienne vegetables cooked in coconut milk. Rundown is actually a dish made with mackerel and coconut milk. A savory dumpling made of banana and yam completed the platter. Fresh ginger beer — a drink made with grated ginger, honey and water, and soursop made with milk served as both dessert and beverage.

In Montego Bay, the Seventh Heaven Fish Pot advertised Ital foods, but also served many foods most assuredly not Ital — Jamaica's excellent Red Stripe beer, lobsters, ackee and saltfish, and call's liver with onions and banana. The owner, Bernard Winter, did offer several Ital specialties including the usual vegetable stew, festival — a deep-fried corn cake that is both sweet and savory, hammers — thick cakes made of cassava flour that are usually eaten with fried or scoville-rich fish. This latter, a startling and delicious mixture of fried fish, allspice and hot peppers, is a Jamaican favorite.

Gloria Levitas teaches anthropology at Queens College in New York. She wrote this article for The New York Times.

THE BELLE ÉPOQUE
IN THE PARIS HERALD

by Hebe Dorsey

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Herald Tribune

Museums of Athens

Continued from page 9

in the Aegean Sea could have sprung from the ateliers of Picasso or Henry Moore.

The works stand out in a beautifully lit and spacious setting and can be savored as they cannot be in the clutter of the National Museum.

The museum (4 Neophytou Douka Street in the Kolonaki section) is open Monday, Wednesday, Thursday and Friday from 10 A.M. to 4 P.M., Saturday from 10 to 3. Admission, \$1.10.

A splendid collection of religious art from the beginning of the Christian era to the liberation of Greece from Turkish rule in the last century is well displayed in the Byzantine Museum in a 19th-century Florentine-style villa.

Icons are the principal attraction, but the museum also shows early Christian sculpture, marvelously elaborate examples of the craft of medieval and later goldsmiths and silversmiths, and artfully woven and decorated cloths for liturgical use. Paintings from abandoned churches in the Greek countryside display native folk artists of the 18th and 19th centuries.

The museum (22 Vasilisis Sophiae Avenue) is open daily from 8 A.M. to 5 P.M., closed Monday. Admission, \$1.50.

The Benaki Museum is in the elegant mansion of the late Anthony Benaki, who compiled an edifying collection and converted the family home into a museum. The principal concentration is on Greek art and history through the ages. Greece's nearness to the world of Islam and of the Copts is also reflected by examples of their art. There are rich collections of Byzantine and post-Byzantine painting. The quality of painting declines in patriotic 19th-century works, which are historically interesting for depicting the Greek struggle for independence. Folk art, particularly embroideries and costumes, is well represented.

The museum (Vasilisis Sophiae Avenue at Koumbari Street) is open every day except Tuesday from 8:30 A.M. to 2 P.M. Admission, \$1.10.

The Canellopoulos Museum is a real sleeper among Athens museums. A sharply focused private collection assembled by a couple both wealthy and endowed with refined taste, the museum stands at the foot of the Acropolis in a handsome townhouse in the neo-classical style.

It contains a superbly displayed array of Greek art from the Archaic period through the Middle Ages, unified by the exacting standards of Paul and Alexandra Canellopoulos. Stone sculptures, ceramics, bronzes and icons of exceptional beauty repay a long visit to a small house.

The museum (in the Plaka below the Acropolis at Theorias and Panos Streets) is open weekdays from 8:45 A.M. to 3 P.M., Sunday from 9:30 to 2:30, closed Tuesday. Admission, 75 cents.

At the National Gallery, there is a display of rather derivative Greek painting since the last century, enhanced occasionally by special exhibitions or loan shows.

The gallery (46 Vasilisis Sophiae Avenue) is open daily except Monday from 9 A.M. to 3 P.M., Sunday from 10 to 2. Admission, 25 cents.

A modern, rather brutal structure close to the Byzantine Museum, the War Museum is interesting for its collection of weapons since the Neolithic Age as well as for its account of the military aspects of Greece's history, beginning with the campaigns of Alexander the Great. It features a fine scale model of the Acropolis in its time of glory in the second century B.C.

The museum (Vasilisis Sophiae Avenue at Rizari Street) is open Tuesday through Saturday from 9 A.M. to 2 P.M., Sunday 9:30 to 2. Admission is free.

The Museum of Greek Folk Art and Tradition, two pleasant places for talking a break on strolls through the Plaka, feature the arts and crafts of the ordinary Greeks of the last century, with emphasis on woodcarving, needlework and native painting.

The museum (17 Kydathineon Street) is open daily except Monday from 10 A.M. to 2 P.M. The center (6 Etaireion Street in the Plaka) is open Tuesday and Thursday from 9 A.M. to 9 P.M., Wednesday, Friday and Saturday from 9 A.M. to 1 P.M. and from 5 P.M. to 9 P.M. Admission to both is free.

The Jewish Museum is a touching compilation of remembrances of the vanished life of one of the Jewish communities most cruelly diminished by Germany during World War II. The ingeniously designed displays include the salvaged, reconstructed interior of a provincial synagogue, religious articles, costumes and objects of everyday life.

The museum (on the third floor at 36 Amalias Avenue) is open daily except Saturday from 9 A.M. to 1 P.M. Admission is free.

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TRAVEL

A Quiet, Outdoors Life In Rural New Zealand



by Michael Richardson

WAIRARAPA, New Zealand — In the garden, magpies are chattering. From the bedroom window, the view is of green fields, neatly fenced and lined with trees. Sheep and deer graze contentedly. There is very little traffic on the road leading to Masterton, the nearest town.

On the far side of the road, the valley rises to meet a wall of hills, where patches of red pine and black birch grow. On the flank of one of the hills is a neat white homestead with a white wool shed behind it.

"That's where our elder son, Stewart, his wife, Gillian, who's a vet, and our granddaughter live," says Michael Atkinson at breakfast. The grapefruit is from the garden and there is honeycomb for the toast.

Wellington, 95 kilometers (about 60 miles) southwest of the Wairarapa region where the Atkinsons have their farm, seems a world away. I could have taken a ferry across the Cook Straits to New Zealand's South Island to spend the weekend at a fishing lodge.

I was tempted. But fly fishing, as those who have tried know, is much more difficult than it looks. Some years ago, on holiday in Kashmir, I went fishing with my wife. We bought a permit giving us rights for a day to a long stretch of river. The icy water bounced down over rocks from snow-capped mountains.

We hired a gillie and a guard. The weather was glorious and we fished diligently for a couple of hours. Alas, we caught nothing. The gillie, sensing our embarrassment, murmured something to the guard who ostentatiously turned his back and started smoking a cigarette. The rod flicked back and forth expertly and, within minutes, several fish were twitching on the bank. That was how we ate fresh trout in the hills of Kashmir.

In New Zealand, I wanted to talk to farmers and see how they lived. I also wondered what visitors on business in Wellington or Auckland could do if they had a spare weekend and wanted to escape from the city.

The tourist statistics show that of the 700,000 people from Australia, Asia, North and South America and Europe coming to New Zealand in the year to September, nearly 11 percent were, like me, on business. Their average stay was 12 days, compared to 20 days for vacationers and 39 days for those visiting relatives and friends.

I was put in touch with Michael Atkinson and his wife, Margaret. They have been farming for 30 years. Both their sons have properties nearby. Their daughter is married to a farmer.

Michael Atkinson says he has farmed sheep, cattle, vegetables and bees, and had licenses to fish commercially for crayfish and river eels.

In the mid-'70s, he decided that deer offered good prospects and he has built up a large herd from stock captured in the mountains of the North Island.

New Zealand has seven species of deer, all introduced by settlers from Europe in the 19th century. With few natural predators, they flourished in the high country.

Capturing them is a spectacular affair. It's done by helicopter. In the early years, the pilot would maneuver close enough for his companion to fire a tranquilizer dart with a small radio beacon attached to it.

The sedated animal would then be winched up and carried in a sling to the property of the farmer paying for the recovery service.

But the tranquilizer used to take about 20 minutes to fll the deer and sometimes the helicopters would lose their quarry. Today, sky hunters prefer to use a special four-barreled gun that fires a net over its prey.

"To be successful," says Atkinson, "the pilot must get to within 8 or 10



Rural Life in New Zealand: left, a deserted beach; above, sheep-shearing; right, gold pans for hire on South Island.

feet of a deer on the run in what is often rugged hill country with lots of trees and rocks. That requires real skill and daring.

Until a few years ago, commercial deer herds were kept mainly for breeding and production of antlers, known as velvet. Removed under local anesthetic, the horns are dried and exported to South Korea, Singapore, Malaysia, Hong Kong, Taiwan, China and other parts of Asia where they are prized as an ingredient in traditional medicines and vitality tonics.

But venison exports to West Germany, Switzerland, the Netherlands, Canada, the United States and Australia are increasing.

One beneficial side-effect of the reduction in the number of deer in the wild is regeneration of the New Zealand bush, where hundreds of thousands of them once grazed. The same thing is happening with goats, which are being captured and brought down from the hills onto farms to produce angora and cashmere fiber.

The Atkinsons can arrange for visitors to their property to go riding, hunting, rafting, canoeing, hill trekking, or fishing, including crayfishing. Our Sunday lunch was fresh crayfish.

The Atkinsons will also take guests to see glow worm caves, seal colonies, vineyards, horse studs, sheep farms and other things of interest in the Wairarapa.

New Zealand offers vast scope for those who like the outdoor life, whether leisurely or adventurous. The New Zealand Tourist and Publicity Department compiles an annual guide to outdoor action holidays.

The guide covers trout, salmon and sea fishing, scuba diving and snorkeling, boating, surfing and windsurfing, rafting, canoeing, jet boating, sporting lodges, farm holidays, national parks, trekking, mountaineering, running, snow and water skiing, four-wheel-drive safaris, hunting, cycle touring, horseriding, golf and tennis.



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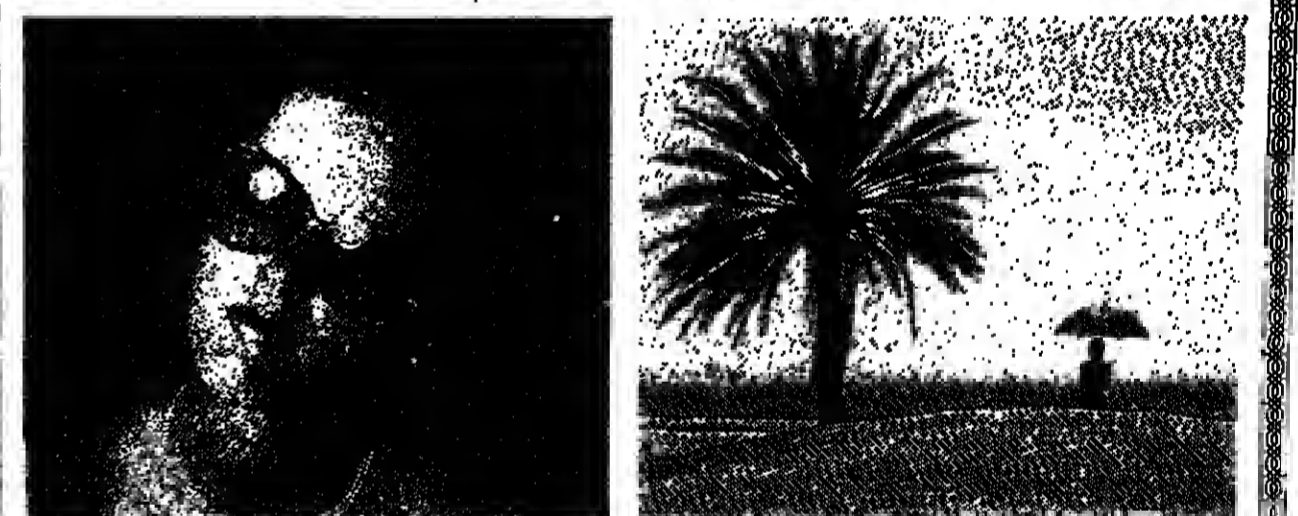
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MOROCCO
The Longest Summer

NYSE Most Actives table with columns: Vol., High, Low, Last, Chg.

Market Sales table with columns: NYSE 4 a.m. volume, NYSE adv. vol. close, etc.

NYSE Index table with columns: Composite, Industrials, etc.

Thursday's NYSE Closing logo and text: Via The Associated Press

AMEX Diary table with columns: Class, Prev., etc.

NASDAQ Index table with columns: Composite, Industrials, etc.

AMEX Most Actives table with columns: Vol., High, Low, Last, Chg.

Dow Jones Bond Averages table with columns: Class, Chg.

NYSE Diary table with columns: Advanced, Declined, etc.

Odd-Lot Trading in N.Y. table with columns: Buy, Sell, etc.

Dow Jones Averages table with columns: Index, High, Low, Last, Chg.

Standard & Poor's Index table with columns: Industrials, etc.

NASDAQ Diary table with columns: Advanced, Declined, etc.

AMEX Stock Index table with columns: High, Low, Last, Chg.

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

NYSE Soars in Record Trading

NEW YORK — Prices on the New York Stock Exchange scored another record-breaking advance Thursday, sending the Dow Jones industrial average to its ninth new high of 1987 in the heaviest trading ever on Wall Street.

"It's really incredible," agreed Alan Ackerman of Herzfeld & Stern. "There is an insatiable appetite for stocks, coupled with lots of cash."

Volume was the heaviest in history, totaling 253.1 million shares to break the previous record of 244.3 million shares, set Dec. 19. Advances outpaced declines almost 2-1.

General Electric rose 2 3/4 to 93 3/4. GE said fourth-quarter earnings rose to \$1.60 a share, from \$1.40 a share a year earlier.

Analysts said the stock market's advance was mainly driven by investors' voracious appetite for equities.

Prices also rose in active trading on the American Stock Exchange. Wang Laboratories led the advancers, easing 1/2 to 13 1/2.

"When the market is in such a psychological state, it's the outs trying to get in," he said. "Where the market tops is anybody's guess."

Among other blue chips, General Motors added 1/4 to 68 1/4, Minnesota Mining & Manufacturing 4 1/4 to 152, DuPont 2 1/4 to 97 and McDonald's 2 1/4 to 66 1/4.

Mr. Wachtel said the usual guidelines for figuring out whether the market was nearing the end of an advance were irrelevant when the action was so frantic.

"The non-believers are becoming believers," he said.

Table A: NYSE Most Actives (continued)

Table B: NYSE Most Actives (continued)

Table C: NYSE Most Actives (continued)

Table D: NYSE Most Actives (continued)

Table E: NYSE Most Actives (continued)

Table F: NYSE Most Actives (continued)

Table G: NYSE Most Actives (continued)

Table H: NYSE Most Actives (continued)

Table I: NYSE Most Actives (continued)

Table J: NYSE Most Actives (continued)

Table K: NYSE Most Actives (continued)

Table L: NYSE Most Actives (continued)

Table M: NYSE Most Actives (continued)

Table N: NYSE Most Actives (continued)

Table O: NYSE Most Actives (continued)

Table P: NYSE Most Actives (continued)

Table Q: NYSE Most Actives (continued)

Table R: NYSE Most Actives (continued)

Table S: NYSE Most Actives (continued)

Table T: NYSE Most Actives (continued)

Table U: NYSE Most Actives (continued)

Vertical advertisement on the right edge of the page, partially obscured by a 'clip' mark.

مركز الأخبار



FRIDAY, JANUARY 16, 1987

Page 13

TECHNOLOGY

Hand-Held Photocopiers Still Just Status Symbols

NEW YORK — The photocopying business is getting personal: Several companies have recently introduced hand-held devices that slip easily into a briefcase...

"They don't fit into existing markets. They don't do the same things other copiers do."

The new devices were made small by replacing the drum, fuser, and cleaning stations of traditional copiers with a system using thermal printing...

According to analysts, the technology has several drawbacks that will prevent it from gaining wide acceptance in the office...

The battery charge is good for only about 20 minutes of copying. The copying process is slow and requires some practice for legible results...

The copiers range in cost from \$180 for a model that Sharp will introduce soon to \$400 for Plus USA Corp.'s Copy-Jack 96...

Hand-held copiers were popular last year among young executives in Japan, largely as a status symbol...

Industry watchers are unsure how the product will do in the United States. "I asked the manufacturers, and they have said they don't know either," said Hidetoshi Takai...

Plus USA introduced the first hand-held copiers in Japan 15 months ago, selling 60,000 in the first six months and 100,000 to date...

Among those, Silver-Reed America's Porta Copy, which makes copies 3 inches wide, has had the most success, selling 10,000 units since mid-December...

See COPIER, Page 17

U.S. Acts To Block Hoechst

Opposes Merger With Celanese

WASHINGTON — The U.S. Federal Trade Commission announced Thursday that it would ask a federal court to block the proposed merger of two of the largest American makers of polyester fibers.

The commission sought to stop American Hoechst Corp.'s proposed \$2.8 billion acquisition of Celanese Corp. The FTC argued that the merger would reduce competition in the production of textile polyester fibers.

The combination would have become the largest producer of polyester, officials said. DuPont Co. is now the largest producer.

American Hoechst Corp. quickly extended its tender offer for all Celanese stock from Friday to Jan. 26 and said that it would "continue discussions with the FTC aimed at resolving this matter."

Celanese is based in New York. American Hoechst, which has headquarters in Somerville, New Jersey, is a wholly owned subsidiary of Hoechst AG of Frankfurt.

American Hoechst, which makes the Trevira brand of fiber, had sales of \$1.7 billion in 1985. That made it the fourth-largest U.S. producer of such fibers.

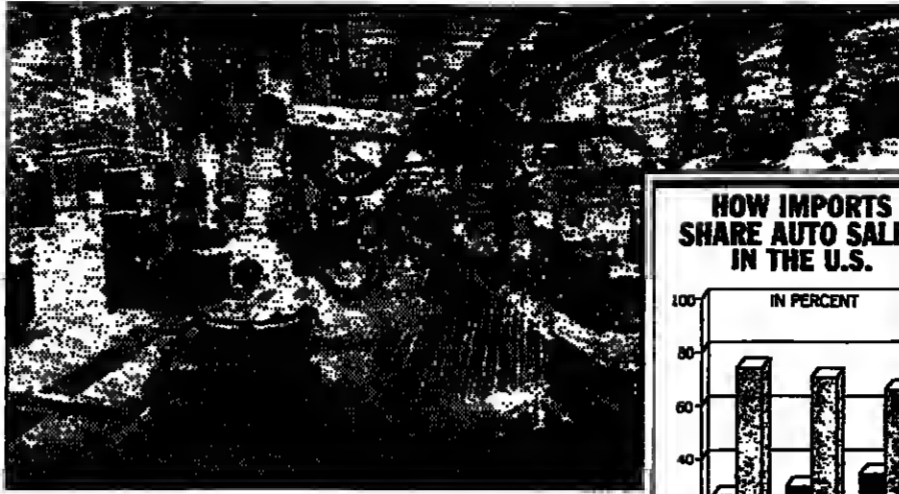
Celanese, which makes the Fortrel brand of fiber, ranked second in polyester production, reporting sales of \$3 billion in 1985.

American Hoechst offered \$2.8 billion for all of Celanese common and preferred stock in early November — the largest offer yet made by a West German company for an overseas acquisition.

The boards of both companies unanimously approved the agreement, and the Celanese board recommended that shareholders accept the offer.

Parent Firm Hopeful A spokesman for Hoechst AG said in Frankfurt that the company was hopeful that the Celanese takeover would go ahead as planned, Reuters reported.

U.S. Car Glut Leading to Price War



Robots welding at a new General Motors assembly plant.

Japanese Are Not Expected to Fill Their Voluntary Quota on Exports

WASHINGTON — Automakers doing business in the United States are girding for one of the most brutal price wars in the history of U.S. retail sales, according to some domestic industry analysts.

The root of the conflict is simple: oversupply. For sale will be cars built by the traditional domestic companies, cars assembled in U.S. soil by foreign-based companies and cars shipped to the United States from such countries as Malaysia, Yugoslavia, Greece, Taiwan and Korea.

The car glut, coupled with unfavorable monetary exchange rates, is rendering insignificant Japan's voluntary annual quota of 2.3 million cars shipped to the United States. According to some auto industry analysts, Japan might lower that ceiling in 1987 and beyond — without any significant reduction in sales in this country.

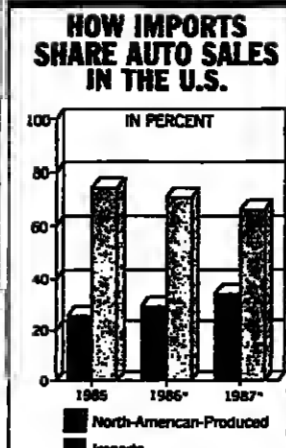
Nearly every major Japanese automaker selling in America is building, or is planning to build, cars here as well. For example, American Honda Motor Co., a subsidiary of Honda Motor Co., sold a record 693,515 cars in the United States last year. About 235,250 of those rolled out of

Honda's assembly plant in Marysville, Ohio. Honda's performance pushed it ahead of Japan's largest car company, Toyota Motor Corp., in U.S.-market car sales. Toyota's 1986 U.S. car sales amounted to 641,914 units, including 7,281 produced in Fremont, California. But most analysts expect

Nearly every major Japanese automaker is building, or is planning to build, cars in the United States.

Toyota to regain the lead by 1990, when it will be producing cars in California and Kentucky, as well as shipping them in from Japan. All other major Japanese automakers are working on similar strategies. So are companies such as South Korea's Hyundai Motor Co., which had a phenomenal U.S.-market debut in 1986 with sales in excess of 100,000 vehicles.

The upshot? "Everybody's going after their



Bank Leu Meets On Chief's Tie to Guinness Affair

By Warren Geder International Herald Tribune LONDON — Executives at Bank Leu AG of Switzerland held an emergency meeting Thursday amid speculation that the bank's supervisory board chairman might be asked to resign in connection with a widening financial scandal centered on British brewing giant Guinness PLC.



Arthur Furer

A Bank Leu official said the company would hold a new conference Friday in Zurich to discuss the bank's role in the Guinness affair. The official said that the status of the bank's chairman, Arthur Furer, would be discussed among other issues.

Since Dec. 1, Britain's Department of Trade and Industry has been investigating Guinness' £2.7 billion bid (\$4 billion), completed last April, for the Scotch-based drinks group Distillers Co. The department is believed to be looking into allegations of share-price manipulation, but no charges of wrongdoing have been leveled.

Mr. Furer, a former top executive at Nestlé SA and a member of the board of Cricor, was not available for comment. On Wednesday the Guinness board asked him to relinquish his position as non-executive director. The board also dismissed the chairman and chief executive, Ernest W. Saunders, who had been on leave of absence.

Mr. Saunders was a senior executive at Nestlé before moving to Guinness in 1981.

The Guinness board's decision to ask Mr. Furer to leave fueled speculation that the scandal may extend beyond Britain's borders.

There have been numerous published reports that certain Guinness directors may have been involved in a scheme to use financial inducements to persuade investors at home and abroad to buy Guinness shares during the company's cash-and-shares bid for Distillers.

Offering such financial inducements is a violation of British law. Two sources at Guinness confirmed reports this week that tens of millions of pounds of Guinness money was deposited with the Zurich headquarters of Bank Leu at about the time of Guinness' bid for Distillers.

The sources, who requested anonymity, said speculation that the funds were used to buy Guinness shares, whether directly or indirectly, was "not off the mark." They said the amount of the Bank Leu deposit was "substantially less" than the £100 million that British newspapers reported. Those reports said Bank Leu was involved in buying Guinness shares shortly before the company completed the Distillers transaction.

Bank Leu was implicated last year in the U.S. Securities and Exchange Commission's investigation of an insider-trading ring led by Dennis B. Levine. In return for immunity from prosecution, Bank Leu agreed to supply the SEC with information on share trades alleged to have been made by Mr. Levine through Bank Leu International Ltd., a subsidiary based in the Bahamas. Mr. Levine was later found guilty on charges of security fraud, perjury and tax evasion.

Mr. Saunders, 51, said last Friday that he was stepping down for the duration of the investigation but until Wednesday he had remained on the payroll at a £375,000 annual salary. He could not be reached for comment Thursday.

Treasury, Fed at Odds On Pace of Dollar Drop

By Peter Torday Reuters

WASHINGTON — Sharp differences over the pace of the dollar's fall have re-emerged between the Federal Reserve and the Reagan administration, monetary analysts said Thursday.

The resulting consternation in financial markets also means that an early meeting of the so-called Group of Five industrial nations is possible if the dollar's decline continues.

Both the White House and the U.S. Treasury said Wednesday that they had no particular target for the dollar, and the White House said Thursday that it was not concerned about a free-fall by the currency.

But the Fed chairman, Paul A. Volcker, restated through a spokesman his view that the dollar's decline had gone far enough.

The decline could be slowed by raising interest rates to attract investment. But higher interest rates also raise the spectre of higher in-

flation, which Mr. Volcker is known to fear.

The spokesman said Mr. Volcker repeated on Wednesday a statement he made to Congress in September: "In contrast to the situation 18 months ago, and assuming growing markets are open to us, my sense is that we are for now reasonably close to appropriate adjustment of the dollar's value."

One monetary source said, however, that the Fed understood that the persistence of the huge U.S. trade deficit meant that some further depreciation was in order.

The source said the Fed's difference with the administration, in particular with the Treasury, was over the pace of the decline. "They are extremely worried about the risk of a free-fall," the source said.

The administration, by failing to call a halt to the dollar's decline and by not intervening on currency markets, has clearly signaled that it is happy with further falls. But a senior currency analyst said, "They're playing with dynamite."

The Treasury secretary, James A. Baker 3d, meets regularly with Mr. See DOLLAR, Page 17

Currency Rates

Table with columns for Currency, Bid, Ask, and other rates for various international currencies.

Changes in London and Zurich, figures in other European centers. New York rates of 4 P.M. (a) Commercial franc (b) Amounts needed to buy one pound (c) Amounts needed to buy one dollar (d) Units of 100 (e) Units of 1,000 (f) Units of 10,000 (g) Not available (h) Not available (i) See first page of page 13

Other Dollar Values

Table showing exchange rates for various currencies against the dollar, including Australian, Canadian, and others.

Sources: Reuters, Bank of America (Brazilian), Banco Commerciale Italiano (Italian), Banco Nacional de Portugal (Portuguese), Bank of Tokyo (Tokyo), IMF (IMF), BAII (Bahrain), BNL (Banks), Deutsche Bank, Other data from Reuters and AP.

Interest Rates

Table showing interest rates for Eurocurrency deposits in various currencies and maturities.

Sources: Morgan Guaranty (London), D.M. S.F. (London), Lloyds Bank (ECU), Reuters (SDR). Rates applicable to interbank deposits of \$1 million minimum (or equivalent).

Key Money Rates

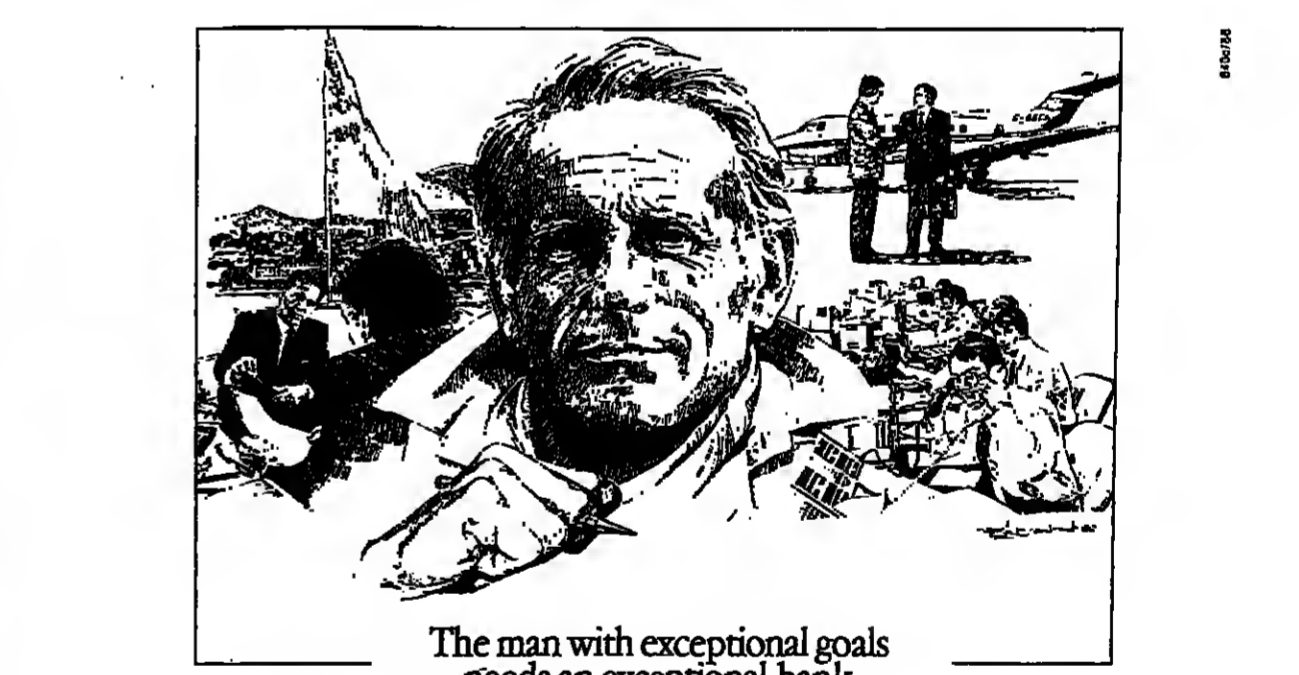
Table showing key money rates for various currencies and instruments.

Sources: Reuters, Bank of Tokyo, Commerciale, Credit Lyonnais.

Gold

Table showing gold prices in various locations and currencies.

Sources: Reuters, Bank of London, London official prices; Hong Kong and Zurich weekly and closing prices; New York spot market close. All prices in U.S. dollars per ounce.



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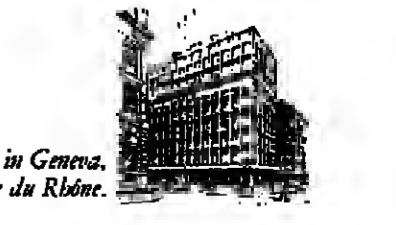
countries, we serve your individual needs virtually anywhere in the world. Through this global link, we also provide access to the broad choice of investment opportunities offered by the American Express family of companies. In addition, for certain clients, we also provide the prestigious American Express Bank Gold Card® and our exclusive Premier Services™ for round-the-clock personal and travel assistance.

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The Trade Development Bank head office in Geneva, at 96-98, rue du Rhône.

Markets Closed

Markets were closed in Japan Thursday for a holiday.

Such a transaction, however, would be difficult to complete, requiring the approval of several U.S. government agencies as well as those of numerous foreign governments.

Jeffrey Kriendler, the vice president of corporate communications at Pan Am, said it was company policy not to comment on anything to do with acquisitions. Al Becker, the manager of corporate relations at American, said that it also was company policy not to comment on mergers and acquisitions.

There have been rumors for almost a year about what company might seek to buy Pan Am, which has had difficulty making itself profitable. Its normally lucrative international routes were heavily hit last year by travelers' avoidance of international travel because of fears of terrorism and the decline in the dollar's value.

For the first nine months the company had an operating loss of \$168.7 million and in the last five years it has been unable to make a large dent in its losses.

A combination of American and Pan Am would result in a major world airline and close the gap between American and United, which acquired Pan Am's Pacific routes last year.

Such a transaction, however, would be difficult to complete, requiring the approval of several U.S. government agencies as well as those of numerous foreign governments.

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Thursdays NYSE Closing

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

Table with columns: 12 Month High Low, Stock, Div. Yld. PE, 52 High Low, Open, Close, Chg.

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U.S. Futures Via The Associated Press

Table with columns: Season Low, Season High, Open, High, Low, Close, Chg.

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Food

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Metals

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Industrials

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NYSE High-Lows

Table with columns: Stock, High, Low, Chg.

Currency Options

Table with columns: Currency, Price, Bid, Ask, Puts, Calls.

Paris Commodities

Table with columns: Commodity, Price, Bid, Ask.

London Commodities

Table with columns: Commodity, Price, Bid, Ask.

Asian Commodities

Table with columns: Commodity, Price, Bid, Ask.

Financial

Table with columns: Instrument, Price, Bid, Ask.

Dividends

Table with columns: Company, Dividend, Date.

Spot Commodities

Table with columns: Commodity, Price, Bid, Ask.

DM Futures Options

Table with columns: Instrument, Price, Bid, Ask.

Stock Indexes

Table with columns: Index, Value, Change.

Commodity Indexes

Table with columns: Index, Value, Change.

To Our Readers

S & P 100 index option prices were not available in this edition because of transmission delays.

U.S. Treasuries

Table with columns: Instrument, Price, Bid, Ask.

French GDP Rises 2% Below Official Forecasts

PARIS—French gross domestic product rose 2 percent in 1986 after a 1.1 percent rise in 1985, Finance Minister Edouard Balladur said Thursday. The figure is below earlier official forecasts for GDP, or total output of goods and services, minus income from operations abroad.

Time Inc. Announces \$63-Million Writedown

NEW YORK—Time Inc. will take a \$63-million pretax writedown for the fourth quarter, according to the estimated costs of staff reductions initiated during the period, the company said Thursday.

Vertical advertisements on the right edge of the page, including 'BUSINESS ROUNDUP', 'PANY NOTES', and 'REGEN'.

BUSINESS ROUNDUP

Holmes to Court Quits HWT Battle

Perth, Australia — Robert Holmes & Court bowed out of a multimillion-dollar bidding competition for Australia's largest domestic media group Thursday night, following an agreement with Rupert Murdoch.

Ciba-Geigy, Blaming Dollar, Says '86 Sales Dropped 13%

Basel, Switzerland — Group sales at Ciba-Geigy AG dropped 13 percent last year to 15.9 billion Swiss francs (\$10.5 billion) from 18.22 billion francs, after sales growth of 4 percent in 1985, the company said Thursday.

COMPANY NOTES

Anchor Hocking Corp. said it was studying a new acquisition offer by Newell Co., after rejecting a bid from Newell two months ago. Anchor's chief executive, J. Ray Topper, said, "the proposal evidently is less than the amount of another highly conditional proposal rejected by Anchor Hocking last November."

A Court would buy West Australian Newspapers Ltd., a Herald & Weekly Times subsidiary, and its television station in Melbourne, for 460 million dollars.

Pharmaceutical sales rose 9 percent in volume but fell 8 percent in francs, to 5.13 billion francs. Dynastin and chemicals registered the smallest fall in revenue, of 5 percent, to 2.36 billion francs, the company said.

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Mr. Murdoch has already agreed to have HWT sell the Daily News under an agreement with the Australian monopolies watchdog, the Trade Practices Commission.

The Murdoch bid for HWT faced an additional complication late last week when another Australian media concern, John Fairfax Ltd., said it would raise its bid for Queensland Press. However, Fairfax made its bid conditional on a Holmes & Court victory in the takeover battle for HWT.

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London Exchange to Study Pilkington Price Jump

LONDON — The London Stock Exchange said Thursday it would investigate a sharp jump in the stock price of Pilkington Brothers PLC, the target of a hostile, £1.17 billion (\$1.75 billion) takeover bid by BTR PLC.

Audi to Recall U.S. Models Over Sudden Acceleration

DETROIT — Audi of America Inc. said Thursday that it was recalling all 5000 models with automatic transmissions, about 250,000 cars made from 1978 to 1986. The U.S. government has been investigating problems of sudden acceleration with the cars that are said to have caused at least five deaths.

Fermenta Shares Will Be Delisted On Swedish Bourse

STOCKHOLM — Fermenta AB, the troubled Swedish biotechnology group, will be delisted by the Stockholm Stock Exchange on Monday.

BUSINESS PEOPLE

Paley-Tisch Election Called Positive

By Arthur Higbee International Herald Tribune Both Wall Street and media analysts have welcomed the formal election of William S. Paley as chairman of CBS Inc. and Laurence A. Tisch as president and chief executive officer, which gives the interim chiefs of the broadcasting company clear title to the posts they have held for the past four months.

Jane Evans Joins Investment Firm

New York Times Service — SAN FRANCISCO — Jane Evans has joined Montgomery Securities, an investment firm here, as a general partner, the firm has announced.

Credit Suisse First Boston Ltd. announced Friday the appointment of Gerald Holtham as one of its three chief economists. Mr. Holtham, 42, is a visiting fellow at the Brookings Institution, a Washington research group, where he went on leave from his position as head of the economics division at the Organization for Economic Co-operation and Development in Paris.

Their unanimous election Wednesday by the CBS board had been widely expected. Mr. Paley, 85, founded CBS 58 years ago. Mr. Tisch, 63, is chairman of Loews Corp. When they forced out Thomas H. Wyman, 57, as CBS chairman and chief executive in September, they and their friends held more than 34 percent of CBS stock.

Wall Street reacted positively, lifting CBS stock up 6.5 cents a share to \$139.75 on the New York Stock Exchange Thursday after a rise Wednesday of \$1.75 to \$138.75. John Reidy, media analyst for Drexel Burnham Lambert Inc., said Mr. Paley and Mr. Tisch had been "working well in tandem," adding, "It's healthy for the company to have both the administrative skills of Laurence Tisch and the long-term broadcasting perspective of Paley both in place."

Drexel Burnham Lambert Inc., international investment banking and securities firm based in New York, has named James Furlong senior vice president in its London office in charge of the sales of U.S. equities in Europe. Mr. Furlong, 32, who is British, had been Deputy Witter Reynolds International's managing director in London for international capital markets.

Japan to Extend Quota on Cars, Agency Says

TOKYO — Facing pressure from the U.S. auto industry and protectionist elements in Congress, Japan plans to extend for another year its quotas on car exports to the United States, the Kyodo news service reported Thursday.

Table with 7 columns: Year, GM, Ford, Chrysler, AMC, VW, Honda, Nissan. Rows for 1982, 1983, 1984, 1985, 1986*, 1987*.

CAR: Glut Means Price War

Continued from first finance page. industry. "As for 1987, we look for the Japanese Ministry of Trade and Industry to again impose quotas on exports to the United States."

Investment Strategies & Opportunities on the Paris Stock Exchange

An International Conference Sponsored by International Herald Tribune & French Company Handbook Paris, February 9-10, 1987

This major conference will provide financial executives with a complete overview of the Paris Bourse's potential, including specific insights into promising industry and stock selections. It will also examine the impact of denationalization and deregulation as well as the effect of changes in the nature of the Bourse such as the introduction of new financial instruments, greater liquidity and the listings of a wide variety of new companies. To register for this timely conference, please complete and mail the registration form below.

- FEBRUARY 9 09.15 NEW TECHNIQUES OF OPERATING ON THE PARIS BOURSE. Xavier Dupont, President, Paris Stockbrokers' Association, Partner, Dupont-Denaut stockbrokerage firm.

Herald Tribune

REGISTRATION INFORMATION To register, please complete and return the registration form today. The participation fee is FF 4950 (plus 15% VAT FF 742.50 applicable to all participants) or the equivalent in a convertible currency for each participant.

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DUESSELDORF - MOIRA - MONA Escort Service. Tel: 221 1117. FRANKFURT - SURENDRE Escort Service. Tel: 069/43 57 63.

ESCORTS & GUIDES

SOFFIE FRENCH speaking EEC Escort Service. Tel: London 01 720 1117. FRANKFURT NUMBER ONE Escort Service. Tel: 069/44 47 75 or 84 48 76.

ESCORTS & GUIDES

HEATHROW AND LONDON SOPHISTICATED ESCORT SERVICE. Tel: 353 8343

ESCORTS & GUIDES

GENEVA ESCORT SERVICE. Tel: 46 11 58

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Thursday's AMEX Closing

Table with columns: High, Low, Open, Close, Change. Lists various stock symbols and their closing prices.

Table with columns: High, Low, Open, Close, Change. Lists various stock symbols and their closing prices.

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Table with columns: High, Low, Open, Close, Change. Lists various stock symbols and their closing prices.

INTERNATIONAL FUNDS (Quotations Supplied by Funds Listed) 15 Jan. 1987

Large table listing various international funds with columns for fund name, share price, and other details.

Be sure that your fund is listed in this space daily. Telex Matthew GREENE at 613595F for further information.

Vertical advertisements on the right margin, including 'AMERITRUST', 'EUROMARKET', and 'The Daily Source for International Investors'.

CURRENCY MARKETS

Dollar Up Slightly; Trading Nervous

NEW YORK — The dollar escaped further attack Thursday in active New York trading, closing marginally higher as nervousness grew among market participants over the possibility of Federal Reserve Board intervention to halt its sharp fall.

London Dollar Rates

Table with columns: Currency, Bid, Ask, and Source: Reuters

concern about one at this time," Albert Brashear said. Traders said the White House remarks took the dollar to its lowest levels on the day, pushing the U.S. currency down at the Europe-

M-1 Soars \$7.7 Billion To Reach \$749 Billion

NEW YORK — The key measure of U.S. money supply known as M-1 soared another \$7.7 billion in the week that ended Jan. 5, to a seasonally adjusted \$749.3 billion, the Federal Reserve said Thursday.

The previous week's M-1, which includes cash in circulation, checking accounts and travelers' checks, was revised to \$741.6 billion from \$741 billion. The four-week moving average of M-1 rose to \$736.1 billion from \$729 billion.

Hong Kong Cuts Prime Rate to 5%, 10-Year Low

HONG KONG — Hong Kong's major banks cut their key interest rates to 5 percent on Thursday, their lowest level in 10 years, in a move to keep the local currency from overheating.

After an emergency meeting, Hongkong & Shanghai Banking Corp. and Standard Chartered Bank announced they were cutting their prime lending rates, or the rates they offer their best customers, by 1.5 percentage points from 6.5 percent.

The move followed heavy demands for the Hong Kong dollar, which is pegged at 7.8 to the U.S. dollar. After the announcement, the Hong Kong dollar fell to 7.763, compared with Wednesday's close of 7.765.

DOLLAR: Treasury, Fed at Odds Over Pace of Fall

(Continued from first finance page) The sources said that relations between the U.S. Treasury and the West German Finance Ministry had become at times barely cordial.

In Europe, Finance Minister Eduard Balladur of France and Gerhard Stoltenberg, his West German counterpart, stated flatly that the dollar was undervalued.

Their remarks reflected the intense pressure felt in Europe because of the dollar's sharp fall, which played a major role in this week's realignment of the European Monetary System.

Monetary sources said concern was deep in Japan, where only a market holiday Thursday calmed trade. The currency movements increase pressure in Europe and Japan to stimulate economic growth with interest-rate cuts.

Monetary sources said a meeting of the Group of Five — the United States, Japan, Britain, West Germany and France — was unlikely before the West German general elections on Jan. 25. It is unclear, furthermore, that any agreement could be struck in an early meeting.

by stimulating domestic demand, might also rekindle inflation — a political disaster in a country with vivid memories of the years before World War II.

A realistic agreement by Washington, Bonn and Tokyo on currency stability and economic stimulation may not emerge for several months, the sources said.

Several sources said Washington might not be ready to call a halt to the U.S. trade deficit is growing that the U.S. trade deficit is definitely narrowing.

The deficit hit a record \$19.2 billion in November and Mr. Baker has said that he expects the December figure to be similar.

Should the dollar continue to fall, it could force up short-term interest rates in the United States. "I think it would be welcomed. Pulling up interest rates would signal that you don't want the dollar to fall, that you really mean business," said Jude Wanniski, president of the economics firm Pro-economics.

But Mickey Levy, senior economist at Fidelity Bank of Philadelphia, said, "The Fed is in a box. It cannot lower interest rates because of the weakness in the dollar and it cannot raise rates given the fragile state of the economy."

U.S. Inventories Decline 0.2%

WASHINGTON — U.S. business inventories edged downward 0.2 percent in November from October, while total business sales rose by 0.3 percent, the Commerce Department reported Thursday.

The department said that the increase in total business sales, which followed a 1.4 percent decline in October, put sales at \$437.1 billion in November.

The 0.2 percent drop in inventories was led by a 1.8 percent fall in dealers' inventories of new cars. The overall inventory decline followed a 0.6 percent rise in inventory levels in October and left stockpiles at \$590.61 billion at the end of November.

THE EUROMARKETS

Dollar Sector Withstands Currency Sell-Off

LONDON — Dollar-denominated Eurobonds closed little changed Thursday despite continuing dollar weakness. Dealers said the session was almost entirely dominated by professional traders.

Several dealers said they were a little surprised at the market's resilience in the face of the dollar's softness. "Considering the poor performance of the dollar, the market was vulnerable to a sell-off, but it didn't want to go," one dealer said. The dollar was down more than 2 pence at one point Thursday.

Hopes that the dollar's weakness might trigger interest rate cuts in West Germany and Japan also

helped to sustain both U.S. credit and Eurobond markets, dealers said. The day's only new dollar-denominated issue was a five-year, \$250 million offering from Sweden, led by Morgan Guaranty. The issue was priced at 101 and carries a 7 percent coupon.

"Maybe it was a little bit tight, but it's doing all right," said one dealer at a bank not involved in the issue. He added, however, that he had seen very little demand for the issue.

Dealers said the issue was quoted late in the day at a discount of 1%, well inside its total fees of 1%.

Dealers said the Deutsche mark sector of the market performed strongly, reflecting the German

currency's appreciation against the dollar.

Deutsche Bank AG launched a 150 million DM, seven-year convertible for Bank Julius Baer Bank & Trust Co. The issue was priced at par with a 2 percent coupon.

The mark sector as a whole closed around 1/4 to 3/4 point higher, buoyed by hopes that the market's strength might force the West German authorities to cut interest rates, dealers said.

The sterling sector weakened a little, in part because of the launch of a £100 million bond for the World Bank in the morning.

The issue, which has a 12-year maturity, was priced at 100 1/4 with a 10% percent coupon. Dealers said it was trading well within its fees at a discount of 1%.

COPIERS: Pocket Models

(Continued from first finance page)

Richard C. Norton of Dataquest Inc., a market-research company in San Jose, California. "They don't fit into existing copier markets. They don't do the same things other copiers do."

Hammerhead Schlemmer of New York and the Sharper Image line of San Francisco, retailers of "adult toys," report a growing business in hand-held copiers. But sales at stationery and office-equipment outlets are much more modest, dealers say.

Manufacturers expect higher sales this year, partly because their product will be more familiar to consumers. But some analysts and retailers are cautious.

"I think it will always be a gadget," said Don Rothstein, a buyer for the Sharper Image, "but I think it will be a much more affordable gadget as time goes on."

AIRBUS: Lufthansa Orders A-340, Giving Incentive for Production of Jet

(Continued from Page 1)

developed by the International Aero Engines consortium, to power the new airliners. The consortium includes Britain's Rolls-Royce, Pratt & Whitney Aircraft of the United States and Japan Aero Engines Ltd.

"Lufthansa has decided in favor of the A-340 after comprehensive studies, because it is a convincing product of new technologies which will enable considerable further development for quite a long time into the future and which will enable great economy of operation."

He added that Lufthansa expects Airbus to get to the launching stage as quickly as possible.

"At the same time," the spokesman said, "the Lufthansa board assumes that this decision will lead to the European countries having interest in the Airbus consortium taking steps necessary to ensure financing of the new product's further development."

The project's financing had worried Lufthansa's board, company sources said. But with an order in hand and the prospect of more to

Air France Plans To Buy 16 747s

(Continued from Page 1)

PARIS — Air France ordered 16 Boeing 747-400 aircraft on Thursday, Henri Sautan, the company's general director, announced. Industry sources put the value of the order at about \$2 billion.

The state carrier also announced that its net profit last year dropped 20.4 percent from 1985 to 580 million francs (\$95 million).

A protocol on the purchase is to be signed later this month with deliveries of the planes to be made from 1992 to 1998, Mr. Sautan said.

The consortium also hopes to develop the A-330, a short-to-medium range, two-engine airliner,

which can carry up to 310 passengers.

Several European carriers had urged Airbus to develop a long-range, narrow-body jet, and the consortium had pegged its hopes for launching the A-340 program on a large Lufthansa order.

On Saturday, however, a Lufthansa source said that board members were divided on whether to buy from Airbus or opt for the MD-11 offered by McDonnell Douglas Co. The division was due to fears of major delays in production and development, as well as the financial worries, the source said.

In light of the order, stock analysts questioned whether the reported decision had been a ploy to extract more favorable conditions from Airbus.

"It looks like hard-bargaining tactics," said John Abink, an analyst of West German equities for Merrill Lynch & Co. in New York. "I'm sure they got pristinely beautiful financial agreements. That's one of the advantages of being the first buyer."

But there is no question of the

order's importance, especially for Airbus, analysts agreed.

"It's extremely positive for Airbus," said Hans-Joachim Filz, an equities analyst for Bank of Liechtenstein GmbH in Frankfurt. "Now they have a launching customer, which gives a very positive sign to other potential customers. Without it they could have been in a deep rut."

Mr. Abink said the order was "clearly important," but probably not crucial to the program's survival.

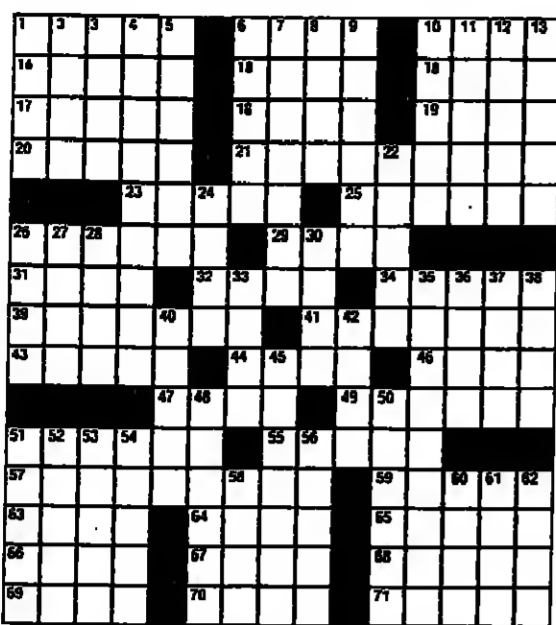
The order is also important to Lufthansa for strategic reasons, Mr. Abink said.

"Should airline deregulation in Europe go forward, airlines will have to build a fleet designed for a more flexible carrier system," he said. "Planes of the A-340's size are very handy for that. They will have the range and capacity for all kinds of routes."

Lufthansa reported a 60-percent drop in profit in 1985 to DM 66.4 million and is expected to post another decline for 1986.

Large financial table with multiple columns for stock prices, including OTC prices, 12-month high/low, and various market indicators.

The Daily Source for International Investors



ACROSS
1 Cottonwood
6 Produced and deposited, as an egg
10 Flatfish
14 Khartoum is its capital
15 Mrs. Stengel
17 River to the Columbia
18 Affirm
19 Sell
20 Subdued
21 "—, and pursue it"; Psalm 34:14
23 Doll type
25 Merited
26 Cheap whisky
28 Classify
31 A Met score
32 Flush
34 Burst of activity
39 Symbol of fitness
41 Outfit for a neonate
43 Awry
44 Terrier
46 Comic King
47 "Vissi d'—"; Puccini air
49 Narrative
51 Stern man in a shell
55 School for Pierre
57 Calumet
59 Tryon's "The —"
63 River in N. Ireland
64 Wotan, to a (Easter Island)
65 Soft, to Solti
66 Locale
67 Schism
68 Irish patriot
69 Sharp
70 Curlicues, in writing
71 Poet Lizette
13 Over
22 Full guy
24 Coup d'oeil's cousin
26 — Nui (Easter Island)
27 Time periods
28 Beatific
30 "It's—" Love; Beatles song
33 Tattersall garment
35 Halcyon period
36 "Volsunga Saga" monarch
37 R.B.I. is one
38 Word on a wall
40 Vigilant
42 Space
43 Cautious
44 On-dit
45 Runaway
51 Verbalize
52 Pomme de
53 Rajah's spouse
54 Singer Billy
56 Small change
58 Conceit
60 Harness part
61 Chemical suffixes
62 Sound of the surf

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PEANUTS



BLONDIE



BEETLE BAILEY



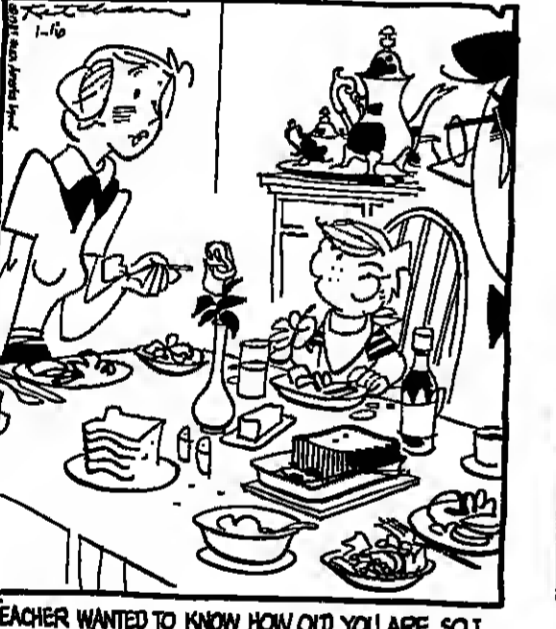
ANDY CAPP



WIZARD of ID



DENNIS THE MENACE

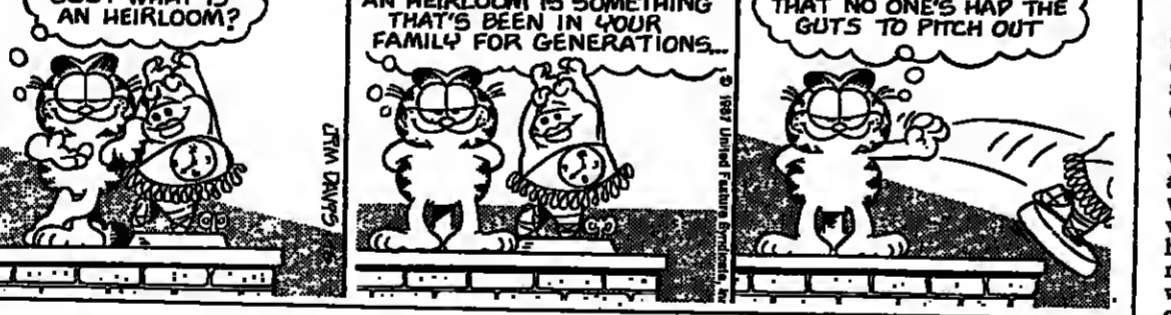


TEACHER WANTED TO KNOW HOW OLD YOU ARE, SO I TOLD HER YOU SAID YOU'RE IN YOUR MIDDLE FORTIES!

REX MORGAN



GARFIELD



JUMBLE

Jumble word game section with a grid and instructions to unscramble words.

WEATHER

Weather forecast table for various cities including Europe, Middle East, and Oceania.

World Stock Markets

World Stock Markets table showing closing prices for various international markets.

BOOK BRIEFS

THE MAGICIAN'S GIRL, by Doris Grumbach. Macmillan, 866 Third Avenue, New York, N.Y. 10022. From the quotation from Flaubert with which it is prefaced—"Everything one invents is true, you may be sure"—it could be conjectured that there are elements of biography in Doris Grumbach's story of three women growing up in the United States in the years between 1920 and 1970.

KRISHNAMURTI: A Biography, by Pupul Jayakar. Illustrated. 516 pages. Harper & Row, Publishers Inc., 10 East 53d Street, New York, N.Y. 10022. Krishnamurti (1895-1986) was for generations the epitome of the unaligned spiritual teacher who founded no sect, never tried to collect disciples and successors and regarded the craving to "belong" as a weakness, if not positively an aberration.

FAITH, SEX, MYSTERY: A Memoir, by Richard Gilman. Simon & Schuster, 1230 Avenue of the Americas, New York, N.Y. 10020. In the only work section of this otherwise startling and original confession, Richard Gilman—drama critic and man of letters—lingers at the close, trailing off, hoping for some final revelation, some denouement.

BRIDGE

Bridge puzzle section including a hand diagram and a solution to a previous puzzle.

Financial market data table for Toronto and Montreal, including stock prices and indices.

Large vertical advertisement on the right side of the page, featuring a portrait and the text 'It's a Po...'. Includes a 'SCOREBOARD' section for hockey.

SPORTS

It's a Poor Crew of Purists That Sails Stars & Stripes So Well

By Angus Phillips

Washington Post Service

FREMANTLE, Australia — The secret weapon Dennis Conner used to sweep past archrival Tom Blackaller in the America's Cup semifinal trials...

Most observers expect this to be the last cup in which amateurs run the boats. Corporate sponsorship is now practically assured by plans to relax rules for advertising aboard the boats...

It is said that sailing for the America's Cup, for all its fiscal drawbacks, is "a life-defining thing." So who are these people and what makes them do this hard thing, 10 and 12 hours a day, seven days a week?

program by friends with whom he sailed Star boats in the Olympic trials. Brown has been traveling with Conner so long, 18 months, he can't make up his mind where home is...

down and make sure the jobs get done right." John Wright, mainsail trimmer, 38, a graduate of the New York Merchant Marine Academy...

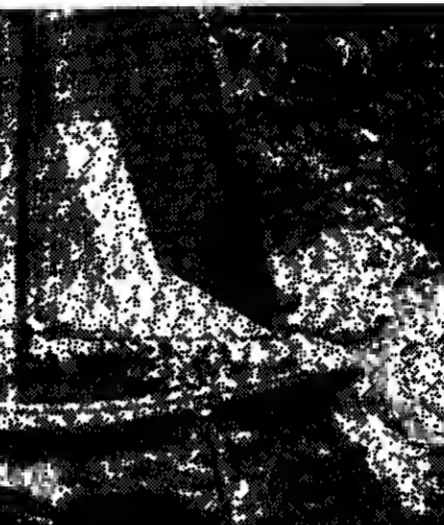


Dennis Conner, son of a commercial fisherman; his crew lives on the edge of financial insolvency after years chasing a prize of no monetary value.

Williams, Hunter Gain Baseball Hall of Fame

By Joseph Durso
NEW YORK — Billy Williams of the Chicago Cubs, who fell four votes short last year even though he hit 426 home runs in the major leagues...

Kentucky, the pitcher who won election to Congress in November but who lost on the Hall of Fame ballot for the 11th straight time...



Kookaburra III, at bottom, sailed around the last mark in the lead and defeated Australia IV by 94 seconds Thursday in the competition to select a defender of the America's Cup.

Kookaburra Defeats Australia IV, After Jury Disqualifies Both Yachts

By Angus Phillips

Washington Post Service

FREMANTLE, Australia — Kookaburra III and Australia IV managed to finish a race Thursday without collision or protest, sparking hope that an America's Cup defender could be decided on the water...

Kevin Parry said "we won't achieve the best defender by being Gooey Two-Shoes out there." Although a storm front swept through the course, bringing shifty winds up to 26 knots, the result was fairly clear early on...

SPORTS BRIEFS

Edwards Shoots 61 in Bob Hope Golf

LA QUINTA, California (AP) — David Edwards shot the best score of his career, an 11-under-par 61 at Indian Wells, for a two-shot lead Wednesday after one round of the Bob Hope Classic...

3 Indoor World Track Marks Broken

OSAKA, Japan (UPI) — Sprinter Ben Johnson of Canada, pole vaulter Sergei Bubka and triple-jumper Oleg Protsenko, both of the Soviet Union, set indoor world marks Thursday at the Yomiuri International Indoor Track and Field Meet...

for the Record

Jerry Valzini, who helped build the nucleus of the team that won the Jeter Bowl one year ago, has been fired as general manager of the Chicago Bears...

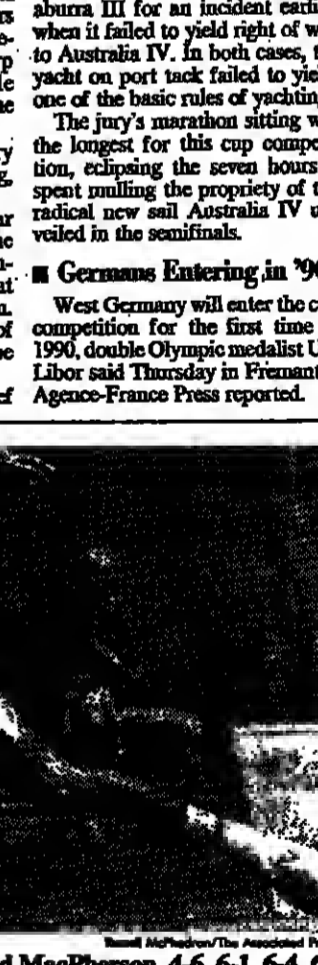
Transition

AMERICAN BASEBALL COACHES ASSOCIATION — Names its headquarters from Urbana, Illinois to Omaha, Nebraska...

Becker Makes Short Work of Long Match

The Associated Press

MELBOURNE — It took him two days, but two-time Wimbledon champion Boris Becker finally overcame Brod Dyke of Australia on Thursday to advance to the third round of the Australian Open Tennis Championships...



Yannick Noah of France was stretched at one point, but defeated Australian junior David MacPherson, 4-6, 6-1, 6-4, 6-3.

SCOREBOARD

Table with NHL Standings, Hockey, and Basketball columns. Includes team names and scores.

Table with U.S. College Results, NBA Standings, and Tennis columns. Includes college names and tennis match results.

Table with Australian Open tennis results. Lists player names and match scores.

Table with Soccer column. Lists various soccer matches and results.

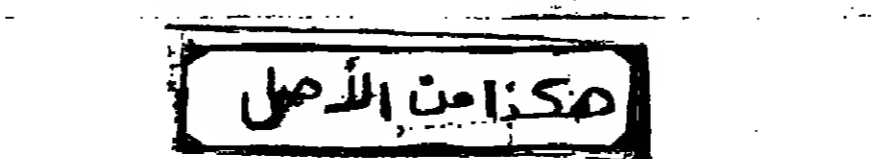
Center Court Grass: Cutting Remarks

The Associated Press

MELBOURNE — The center court at Koyocing, being used for an Australian Open for the last time, has been criticized by a number of top players...

beaten in the second round by Michiel Schepers of the Netherlands. "Obviously I had last year in the back of my mind," said Becker, seen as the main threat to top-seeded Ivan Lendl of Czechoslovakia...

Advertisement for Louis Vuitton Cup Americas Cup 1987. Includes logo and text.



OBSERVER

Hormone of Champions

By Russell Baker

NEW YORK — Way back in the Stone Age children who wanted to be athletic heroes ate the Breakfast of Champions. Now they take anabolic steroids.

Soon they will take something even scarier for building muscle, muscle and gristle: extract of growth hormone.

On The MacNeil/Lehrer NewsHour, recently, some people who seemed to know what they were talking about said the stuff was already around. A doctor said he had been approached by a man who had some and wanted advice on how to use it.

My advice would be, "Very cautiously," since it might well turn a fine brood of a boy into a seven-footer weighing 400 pounds.

It's doubtful that this stuff will be legalized for the purpose of swelling up athletes, but marijuana isn't legal either, just universally available. Kids will find it.

So will dads. There is a certain kind of dad who will disinherit any son who would rather be a rickety 200-pounder than a 400-pounder.

Not that there won't be plenty of youngsters eager for chemically induced enlargement whether dad approves or not. Adolescence is the time of fools. At age 13 or thereabouts, I would have been delighted to guzzle gallons of football-hero elixir if there'd been any.

There wasn't. It was the Stone Age. The only thing available was the Breakfast of Champions, which I ate, though with skepticism.

Despite doubts about its efficacy, I ate it whenever my mother could be persuaded to relent on the oatmeal. I also drank plenty of milk (the health police hadn't yet put milk on the public-enemy list).

warp the conduct of American youth even in that primitive age. By age 18, after years of eating the Breakfast of Champions, I stood 6 feet 2 inches tall and weighed 139 pounds. Championship was not to be mine.

"Anabolic steroids" were then words that could only have turned up in a Buck Rogers radio adventure. ("In last night's installment, we left Buck and the beautiful Wilma Deering trapped by Killer Kane in an out-of-gas rocket ship adrift in the dreaded anabolic steroids, a desolate belt of fiery rocks lying between Jupiter and —")

Now, safely past youth's madness, I am thankful there were no chemical enlargers available when the beautiful Wilma Deering was flying the space beat with Buck. If there had been, considering the way age adds doughy tonnage to the once-lissome figure of youth, I might now weigh 350 pounds.

It's painful to think of the insolences to which this condition would subject me. Imagine the jeers of unathletic sons: "Hey, old-timer, sorry we can't fit into the parlor while you're in there, but we'll stand out here in the hall and say gee whiz if you'll tell us again about the time you weighed only 210 pounds and made third-string running guard on the all-high-school football team."

With the powerful growth hormone coming out the scene, it's anybody's guess what the social effects will be. We are not talking about a few gracefully muscled senescent athletes, such as we now have playing professional basketball, but about hordes of 400-pound giants, people who have had themselves artificially enlarged in hopes of cleaning up financially in athletic careers, only to discover that, as always in the sports industry, the supply of athletes grossly exceeds the demand.

Then we shall be left with all these unemployable enlarged athletes too big to fit most jobs and too heavy to enter the house without making the floors buckle. Dreams of sporting glory can be terribly tempting. Think twice, dads and lads. When the shouting dies life goes on, usually for 40 or 50 more years.

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The Layered Art of David Salle

By Paul Taylor

DAVID SALLE'S loft in the Tribeca area of Manhattan is divided into two: his work studio is downstairs; his living quarters, upstairs. His studio, where he spends most of his time, is sparse and industrial-looking, whereas one floor above, everything is bright and jazzy.

He describes his upstairs loft equivocally. Renovated by the young architect Christian Hübner, it is elegant, with a touch of the 1950s. "You could say that it's a low-ceilinged lightroom that feels rather claustrophobic. You could say it's a space with some architectural distinction and is quite sculptural. You could say that it's just another downtown loft space wanting to be a civilized house."

An impoverished young artist when he arrived in New York 11 years ago, Salle's paintings now fetch as much as \$85,000. He does about 20 a year and they are sold by two of the city's best-known art dealers, Mary Boone and Leo Castelli.

The work of the 34-year-old artist is included in the collections of London's Tate Gallery, the Centre Pompidou in Paris, the Museum of Contemporary Art in Los Angeles and New York's Whitney Museum of American Art and the Museum of Modern Art. A survey of Salle's paintings from 1979 to 1986 will open Saturday at the Whitney and continue through March 29.

For the last two years, half of Salle's efforts have been spent designing sets and costumes for his friend, the choreographer Karole Armitage. His designs — including the distinctive stage of his paintings — have appeared in Armitage's "The Molino Room" for the American Ballet Theatre, and in a dance work they created, "The Elizabethan Phrasing of the



David Salle in his "sculptural" studio: "You could say" several things about it.

Late Albert Ayler," which will be performed at the Brooklyn Academy of Music later this year.

Salle's paintings are notoriously complex and erotically charged. In many works, a figure and an interior, or a portrait and a landscape, are emotionally layered atop one another. He "quotes" liberally from existing imagery, from Picasso's photographic nudes to gaudy dancing crocodiles to Giacometti's paintings of human cadavers, and incorporates objects, such as coffee tables with their tops punched out. Salle's imagery is variously brooding and lighthearted; the colors, lurid and melancholy — dirty yellows, nervous greens and broiled reds.

For many, Salle's off-beat combinations of painting and sculpture, drawing and photography — hit the mark. "He has taught me a new way of looking at a picture," says the architect Philip Johnson. "I like the violent contrasts and the ways the continuity is broken, though what they signify I don't know."

Salle's interest in art began when he was growing up in Wichita, Kansas, and at age 18 he headed for the newly founded California Institute of the Arts in Valencia, near Los Angeles. There, he shared a studio with the painter Eric Fischl, and one of his teachers was the artist John Baldessari, who recalls the "incredible batch of students at that time." He says: "David was certainly one of the best. He had an inquiring personality and an omnivorous appetite for information about art."

When Salle ventured into New York in 1975, during the city's financial crisis, he was forced to declare himself bankrupt. And in 1979 he married, only to separate shortly thereafter.

During those first years in New York, he was just one more artist in a crowd of smart young artists, many from California. They colonized Tribeca because SoHo was already filled to brimming with countercultural, Minimalist and conceptual artists.

A hallmark of New York's New Wave was the generous "quoting" from past styles, and this distinguished all the arts. Two paste-up jobs in the art departments of magazines — first in Wichita and later in New York — were a curious and appropriate training for Salle, and many of his graphic female nudes were "appropriated" from a pornographic magazine called Stag, for which he worked in 1976 and 1977. Salle plays down the work experience: "I was a very bad layout artist and I never tried to get good at it."

Salle held a self-out exhibition in the loft of two private art dealers on West Broadway in 1979. The show's success freed him from debt (although he was not legally solvent until 1983) and it allowed him to quit his part-time jobs. Other than working as a paste-up artist, he was, at various times, a teacher at the Hartford Art School in Connecticut, a restaurant cook (with Julian Schnabel, his friend and fellow artist) and a reviewer of exhibitions.

In 1980, he and Schnabel arranged to exchange paintings. Salle gave Schnabel a typical dip-

tych titled "Daemonization." Then one day Schnabel phoned Salle, asking him over. He sat Salle down in one of two chairs facing a white sheet; he was going to unveil the painting he had made in exchange.

Although the two artists had always approached painting with the belief that nothing was necessarily out of bounds, Schnabel was nervous. Salle recalls, and on drawing aside the sheet said, "I've done something that will join us together in art history!" It was the same painting that Salle had given him, with the panels reversed, and a four portrait of Salle himself superimposed on the left. Later, the painting, retitled "Jump," was sold jointly for \$16,000 (midway between the 1980 market price of the two artists' work).

Salle paints with the door shut on his two assistants every day till at least 9 P.M., walks down the street to dine and then reads till early morning (currently, he is reading Edmund Wilson's diaries, "The Furies").

"Everyone changes when they become successful," says the artist Ross Bleckner. "David becomes more insular. He always exhibited a certain edge that came from his fear that people didn't like his work. When you become successful, you lose that fear." But his paintings are becoming more ambitious. If his choice of imagery is any measure, he is thinking more of the greats in art history — about the old and modern masters — and less about the cheap, about pornography. Yet he retains the ability to pluck hidden gems from the neglected mine-shafts of culture, especially of the 1950s.

"When people refer to the '50s aspect in my work," Salle reflects, "perhaps they're reflecting in terms of the mass-produced aspect of the culture, like boomers' abstract ballets, of great abstract paintings, of humanly innovative architecture, of improvisational comedy, and of 'Loisix'."

Paul Taylor is the publisher and founding editor of Art & Text magazine. This is excerpted from his article in The New York Times Magazine.

PEOPLE

Mr. Blackwell Chooses His Frumps of the Year

Mr. Blackwell, the fashion industry gadfly, spared neither the classy (Meryl Streep) nor the flashy (Cher) in his latest list of worst-dressed women. Blackwell complained that Streep looked like a "gypsy abandoned by a caravan" and called Cher the Popular Mechanics playmate of the month because "someone must have thrown a monkey wrench into her fashion taste." He also singled out the "Wheel of Fortune" girl Vanessa White (booby prize of the year), Bea Arthur ("leftovers from a marked-down garage sale"), the Duchess of York ("queen of last year's English county fair") and Barbra Streisand ("a shoddy second-hand Rose looking for a tour guide in Brooklyn"). More chastisement was aimed at Kathleen Turner, who of the day; Audrey Hepburn, who of the day; and Shirley Bassey, who of the day.

Saudi Arabia has asked French government to move the car system in the alpine of Megève because it gives a bird's eye view into chalets by the Saudi royal family. Saudi Arabia has asked French government to move the car system in the alpine of Megève because it gives a bird's eye view into chalets by the Saudi royal family.

John Frankenheimer announced that he will direct a film based on Ernest Hemingway's "Across the River and into the Trees." Shooting on the film scheduled to begin in Venice, February.

West Germany's government sponsored Inter-Nationales says it has awarded a cultural prize to Feng Zha, a Chinese scholar, translations into Chinese of German writers and thinkers, Goethe, Heine and Nietzsche; will receive the prize of 10,000 Deutsche marks (\$5,300) at a June ceremony in Bonn.

INTERNATIONAL CLASSIFIED

Large classified advertisement section containing various real estate listings, business opportunities, and international services. Includes sub-sections like 'REAL ESTATE TO RENT/SHARE', 'BUSINESS OPPORTUNITIES', and 'INTERNATIONAL BUSINESS MESSAGE CENTER'.

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